THE

Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

With which is incorporated the American Literary Gazette and Publishers' Circular

[ESTABLISHED 1852]

F. LEYPOLDT, EDITOR AND PUBLISHER, 13 AND 15 PARK ROW, NEW YORK.

Entered at the Post-Office at New York, N. Y., as second-class matter.

VOL. XXII., No. 5. NEW YORK, July 29, 1882. WHOLE No. 550.

D. APPLETON & CO.'S LATEST PUBLICATIONS.

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THE MODERN STENOGRAPHER: A Complete System of Light-line Phonography, being a Plain and Practical Method of acquiring a Perfect Knowledge of the Principles of the best Phonetic Short-hand. By GEORGE H. THORNTON, President of the New York State Stenographers' Association. 1 vol., 12mo, cloth, $1.25.

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ANTS, BEES, AND WASPS. A RECORD OF OBSERVATIONS ON THE HABITS OF THE SOCIAL HYMENOPTERA. By Sir JOHN LUBBOCK, Bart., M.P., F.R.S., etc., author of "Origin of Civilization, and the Primitive Condition of Man," etc., etc. With Colored Plates. "International Scientific Series." 12mo, cloth, $2.

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THE PROPHETS OF ISRAEL AND THEIR PLACE IN HISTORY. TO THE CLOSE OF THE EIGHTH CENTURY, B.C. By W. ROBERTSON SMITH, M.A., LL.D., author of "The Old Testament in the Jewish Church." 12mo, cloth, $1.75.

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DISEASES OF MEMORY; AN ESSAY IN THE POSITIVE PSYCHOLOGY. By TH. RIBOT, author of "Heredity," etc. Translated from the French by WILLIAM HUNTINGTON. "International Scientific Series." 12mo, cloth, $1.50.

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ERRORS IN THE USE OF ENGLISH. By the late WILLIAM B. HODGSON, LL.D., Professor of Political Economy in the University of Edinburgh. American revised edition. 12mo, cloth, $1.50.

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HISTORY OF THE FORMATION OF THE CONSTITUTION OF THE UNITED STATES. By GEORGE BANCROFT. Uniform with and a continuation of the author's "History of the United States. 2 vols., 8vo, $2.50 per vol.

*** These volumes, while published separately, really form the eleventh and twelfth volumes of the "History of the United States," being directly connected with volume ten, last published.

THE HISTORY OF ENGLAND IN THE EIGHTEENTH CENTURY. By W. E. H. LECKY. Vols. III. and IV. Volumes III. and IV. extend from the accession of George III. to 1784, the opening year of Pitt's first ministry, covering the period of the American Revolution. Published by arrangement with the author. Large 12mo (uniform with Vols. I. and II., of which new editions are now ready). $2.25 per vol.

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JULY 29, 1882.

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NOTES IN SEASON.

JAMES R. OSGOOD & CO. have just issued a new *Round-Robin* novel entitled "Leone," a chronicle of modern Italy, written by an Italian.

THE AMERICAN TRACT SOCIETY have nearly ready for issue a cheap edition of "Hanna's Life of Christ." It will be the *complete* book, on good paper, with all the cuts of the original edition, and will be published at a very low figure.

JANSEN, MCCLURG & CO. have nearly ready a work in two volumes entitled "The Military Telegraph During the Civil War in the United States." It is written by Wm. R. Plum, a lawyer of Chicago, who was an active member of the Telegraph Corps, and its object is to show the valuable service rendered by that organization.

JOHN B. PIET & CO. will issue about August 1 a new "Manual of the Sacred Heart;" "Novena in Honor of St. Teresa," by St. Alphonsus Lignori; "Catechism of the History of the United States," by M. J. Kerney;" A "Catechism of Sacred History," uniform with the United States History, and a new book by Rev. A. J. Ryan, entitled "Crown of Mary."

HARPER & BROS. will issue shortly another volume by Mr. Ignatius Donnelly, entitled "Ragnarok," in which he attempts to show that the so-called drift-deposits were not the product of ice-action, but the result of the contact of the earth with a comet. He also endeavors to prove that man existing before the drift was civilized to a degree now thought incredible.

ROBERT A. TRIPPLE, Philadelphia, will publish about August 1 "The Queer, the Quaint, the Quizzical, a Cabinet for the Curious," by Frank H. Stauffer, being a collection of oddities that the author has come across in the course of his extensive reading. It will be a 12mo, of over 400 pp., and will be made valuable by the addition of a thorough index. Mr. Tripple intends retiring from the second-hand book business, and will hereafter devote his attention to his own line of publications.

G. P. PUTNAM'S SONS call the attention of the trade to some important changes in the prices of their various editions of Irving's works. As will be seen by their advertisement in this issue, the prices of the *People's*, *Sunnyside*, and *Knickerbocker* editions have been reduced twenty-five cents on each volume, while the price of the *Geoffrey Crayon* edition has been raised fifty cents per volume. Of the latter edition separate volumes can now be obtained at the regular trade rates. They also announce a new edition of Irving's works, to be entitled the *Hudson* edition. This will be printed from new plates, complete in twenty-seven crown octavo volumes, and is intended to serve practically as the standard library edition.

D. LOTHROP & CO. will issue on the 1st of August a new book by "Pansy" (Mrs. G. R. Allen), entitled "Mrs. Solomon Smith Looking On," which will embody the characteristics of the author—naturalness and the searching for the right in the form of a pleasing story—which make all the books by this author readable and popular. The volume will be fully illustrated. They will also issue on the same day a collection of the "Magna Charta Stories," by Susan Coolidge, Rose Hawthorne Lathrop, and others, which made their first appearance in the *Wide Awake*. The volume has been edited by Arthur Gilman and illustrated by Robert Lewis. A week or so later they will have ready "The Home Primer," prepared at the request of parents, by the editor of *Little Folks' Reader*, for home instruction, and based on practical object teaching; "Flowers of the Field and Forest," by Rev. A. B. Hervey, author of "Beautiful Wild Flowers," etc., a timely publication for the summer ramblers in the forests, who will find the colored plates true to nature, being drawn by Mr. Isaac Sprague, whose connection with Audubon is sufficient recommendation of the reliability of his work.

HOUGHTON, MIFFLIN & CO. will bring out immediately, in tasteful paper covers, a summer edition of Mr. Howells' delightful story, "Their Wedding Journey," which is so fascinating a combination of story and travel that it ought to have a remarkable popularity among summer readers. A similar edition of Mr. Howells' "A Chance Acquaintance," the sequel to "Their Wedding Journey," will appear about two weeks later. The same house will publish next week the "History of the Twenty-first Massachusetts Regiment," by Gen. Charles F. Walcott, who was a captain in the regiment, and who has spent sixteen years in the preparation of the volume, and has made it one of the most thorough and complete regimental histories of the War for the Union. The volume contains fine steel portraits of Gen. Reno and Gen. Burnside, and various maps and plans which will add to the interest and value of the work. Capt. W. R. Livermore, of the Corps of Engineers, U. S. Army, has prepared a small volume entitled "The American Kriegsspiel," a game for practising the art of war upon a topographical map. Capt. Chas. W. Raymond, in a paper read before the U. S. Military Service Institute at West Point in February, 1881, pronounced Capt. Livermore's system of Kriegsspiel "greatly superior to any other yet devised, and indeed the only one offering any hope of success in the solution of the problem of detached Kriegsspiel." This book will be published next week by Houghton, Mifflin & Co., who will also fill orders for the game with which it is or may be played. The work is intended primarily for military students, but all who are interested in the art of war will find it very engaging.

WEEKLY RECORD OF NEW PUBLICATIONS.

In this list, the titles in brevier are direct transcriptions from books actually received, according to the rule of the American Library Association; those in nonpareil are from the best information available, and will be repeated in brevier when the book is received for registry.

The abbreviations are usually self-explanatory. A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard · S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.) D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights. Where figure instead of letter symbols are used, the record is from publisher's designation, and not measurement.

Imported books are marked with an asterisk; authors' and subscription books, or books published at net prices, with two asterisks; educational books published at "wholesale" prices, with a dagger.

Alcott, Jennie S. Saved from death. N. Y., J. S. Ogilvie & Co., 1882. 58 p. Q. (People's lib., no. 305.) pap., 20 c.

Alexander, *Mrs.* Maid, wife or widow? N. Y., J. S. Ogilvie & Co., 1882. 28 p. Q. (People's lib., no. 301.) pap., 10 c.

Allen, J: W., *jr.* Paul Dreifuss: his holiday abroad. Bost., G: H. Ellis, 1882. 4+266 p. D. cl., $1.

Though offered in the form of fiction, this is really a book of travels through England and France; the longest stay being made in Paris, of which gay city the author tells us much that is interesting as it looks and is to-day—artists, politics, public men, pictures, are a few of the things touched upon. Paul Dreifuss is a New Yorker and the father of a family; he goes to Paris chiefly to see his young daughter, who has been studying art there for two years.

Austen, *Miss* Jane. Lady Susan; [*also*] The Watsons. N. Y., G: Munro, 1882. 22 p. Q. (Seaside lib., no. 1313.) pap., 10 c.

Bailey, G. S., *D.D.* A Bible-reading on baptism. Phil., American Baptist Publication Soc., [1882]. 30 p. T. pap., 5 c.

Besant, Walter, *and* Rice, Ja. They were married! N. Y., G: Munro, 1882. 31 p. Q. (Seaside lib., no. 1340.) pap., 10 c.

Bulwer-Lytton, *Sir* E: G: E. L. [*Lord* Lytton.] Pelham; or, the adventures of a gentleman. N. Y., G: Munro, 1882. 84 p. Q. (Seaside lib., no. 1316.) pap., 20 c.

Callender, E. B. Thaddeus Stevens: commoner. Bost., A. Williams & Co., 1882. 210 p. por. D. cl., $1.25.

A sketch of the great abolitionist, b. in Vermont, 1792, d. at Washington, 1868. The author gives a brief review of "the great commoner's" early life in Vermont, his removal to Penn. and his gradual rise into fame through his law practice and his growing sympathy with the Southern slave, many refugees coming from Maryland appealing to him for help and defence. His work in Congress and his staunch adherence to his abolitionist principles, his impeachment of Andrew Johnson, and his lingering sickness and death are strongly and picturesquely told. Appendix contains a history of the Missouri compromise and has Sumner's "Eulogy."

Clay, Bertha M. Lord Lynne's choice. [*Anon.*] N. Y., J. S. Ogilvie & Co., 1882. 32 p. Q. (People's lib., no. 304.) pap., 10 c.

Craven, *Mme.* A: Eliane; from the French by Lady Georgiana Fullerton. N. Y., W: S. Gottsberger, 1882. 2+340 p. S. cl., 90 c.; pap., 50 c.

"'Eliane" is interesting, not only because it is such a record of the best kind of French life and manners as could only have been written by a person thoroughly at home in the subject, but also because of the delicate drawing of character which it contains. The book is quiet in tone, and may fail to please readers who care for nothing but incident; but there are, it may be hoped, still many readers to whom its grace and fine style will recommend it."—*London Sat. Review.*

Edwardes, Annie. At the eleventh hour. N.Y., G: P. Putnam's Sons, 1882. 4+498 p. sq. S. (Transatlantic novels.) cl., $1; pap., 60 c.

The leading characters in this novel are a worldly mother with a marriageable daughter; the mother is an artful schemer; the daughter plays the violin, and has the gift of winning hearts; there is a father who never appears on the scene, whom we are given to understand is absorbed in his bric-à-brac collection in Naples. Mrs. Dormer and Joyce are introduced to the reader at a Swiss watering-place; by degrees we get to Joyce's story—she has given up the man she loved through her mother's influence, because he lost his money, and has been successively the betrothed of two other men, whom she has tried to force herself in vain to marry; the balance of the story, depicting Joyce's struggle with her love and her mother's ambition, takes place in Nice and Rome, and has a pleasant ending. There are some excellent characterizations of the English adventurers who frequent the third-rate continental *pensions*, a good deal of talk about music and some fine descriptions, making in all one of those charming society stories the author of "Archie Lovell" knows so well how to write.

Farley's Reference-list of the stationers, booksellers, printers and paper dealers in the United States, 1882. Phil., A. C. Farley & Co., [1882]. 234 p. O. cl., *subs., net,* $25.

Contains the names, addresses (in cities, streets and numbers), and financial standing of about 25,000 firms representing the above trades. The price of this issue [$25] includes reports of all changes, etc., that occur during the year.

Francillon, R. E. Esther's lover. N.Y., J. S. Ogilvie & Co., 1882. 28 p. Q. (People's lib., no. 306.) pap. 10 c.

Franklin, B: Works; containing several political and historical tracts not included in any former edition, and many letters, official and private, not hitherto published; with notes and a life of the author, by Jared Sparks. Chic., Townsend MacCoun, 1882. In 10 v. V. 1. 38+612 p. por. Q. cl., $20; hf. cf. or hf. mor., $40 (*for complete work*).

Reprint of the edition of 1840, which has become a scarce and costly work. This edition is in every respect a facsimile of the former. It is handsomely printed on fine paper, and is bound with uncut leaves.

Gercke, *Dr.* Hartwig. Das Oeffentliche Schulwesen der Stadt New York: Vortrag gehalten vor d. Deutschen Gesellig-Wissenschaftl. Vereine von New York, am 5. October, 1881. N. Y., E. Steiger & Co., 1882. 2+48 p. O. pap., 30 c.

Görlach, W: The life of Prince Bismarck; with an introductory biographical sketch by T. Heath Joyce. N.Y., G: Munro, 1882. 37 p. Q. (Seaside lib., no. 1301.) pap., 20 c.

Griswold, W: M. General-Autor- und Sachregister zu Zeitschriften, meist historischen Inhalts, und zwar: Die Historische Zeitschrift, Unsere Zeit, Das Historische Taschenbuch. Bangor, Me., Q. P. Index, 1882. 2+34 p. O. (Q. P. Indexes, no. 9.) pap., $2.

Halévy, Ludovic. Abbé Constantine; from the 20th French edition by Emily H. Hazen. N. Y., G: P. Putnam's Sons, 1882. 224 p. sq. S. (Transatlantic novels.) cl., $1; pap., 60 c.

"One of the authors of that personification of feminine Parisianism, Frou Frou, has now attempted to draw a cousin of Lydia Blood and Daisy Miller. Strange to say, the attempt is a complete success. Mrs. Scott and her sister, Miss Bettina Percival, are true Americans—and they are true ladies. It is perhaps a tribute to the purity of the American character that the story in which these ladies play the principal part is not only altogether delightful, but as innocent as it is interesting. The creator of Madame Cardinal has in 'L'Abbé Constantin' written the healthiest and most wholesome French novel since M. About's 'Roman d'un Brave Homme.'"—*Nation.*

Holt, *Mrs.* M. A. Foiled: an American novel; [*also*] See-saw, Marjorie Daw. N. Y., J. S. Ogilvie & Co., 1882. 29 p. Q. (People's lib., no. 303.) pap., 10 c.

Hovey, Horace C. Celebrated American caverns, especially Mammoth, Wyandot and Luray; together with historical, scientific and descriptive notices of caves and grottoes in other lands. Cin., Rob. Clarke & Co., 1882. 12+228 p. maps and il. O. cl., $2.

While the largest space is reserved for the three famous caverns named in the title-page, full notices are given of Weyer's, Howe's, Pickett's Caves, the Cave of Cacahuamilpa, the Canadian caverns and the cliff-dwellers of New Spain. The preliminary chapters, concerning the structure, varieties, mineral contents and archæology of caverns, will be found very clear and instructive. The illustrations, of which there are more than forty, are from sketches made recently by Barton, Penell, Lee, and other artists of note and reputation. The work is well indexed, and an appendix gives a complete list of all known subterranean fauna, including an account of the wonderful eyeless fishes and other singular forms of life.

Kelton, Dwight H. Annals of Fort Mackinac. Chic., Fergus Printing Co., 1882. 111 p. il. and por. sq. D. pap., 50 c.

Kings County Genealogical Club Collection. V. 1, no. 2: Inscriptions on tombstones in cemetery of Reformed Dutch Church, Flatbush, L. I., and private cemeteries adjacent. [N. Y., E. W. Nash, 1882.] 17–29 p. O. pap., 25 c.

Kuenen, Abraham, *D.D.* National religions and universal religions. N.Y., C: Scribner's Sons, 1882. 12+365 p. D. (The Hibbert lectures, 1882.) cl., $1.50.

Consists of 5 lectures: 1, Islam; 2, The popular religion of Israel; 3, Universalism of the prophets, Establishment of Judaism; 4, Judaism and Christianity; 5, Buddhism. While giving a learned and philosophical survey of these religions, the author also points out at length the connection between Christianity and Israelitism, also the points in Buddhism and Islam from which by resemblance or contrast we may hope for some illustration of the origin of Christianity. The previous lectures in this series have now become famous, both from the attainments and celebrity of the lecturers and the interest of the subjects treated by them. Prof. Kuenen's special knowledge is quite as thorough and extensive as that of his predecessors, and he has the advantage of his theme, which is in some respects more inviting, and naturally appeals to a larger class of readers. The fundamental idea and ground-plan of the Christian religion has seldom been discussed with such breadth of view and historical insight.

La Rame, Louise de. ["Ouida."] Bimbi. N. Y., J. S. Ogilvie & Co., 1882. 30 p. Q. (People's lib., no. 302.) pap., 10 c.

Does not contain "Findelkind" and "The little earl," both of which are embraced in the original American edition.

McNally's System of geography for schools, academies and seminaries; revised by Ja. Monteith and S. T. Frost, and including Frost's "Geography outside of text-books." N. Y., A. S. Barnes & Co., 1882. 2+141 p. maps and il. Q. bds., $1.50.

The leading features of the new edition are: the introduction of "Geography outside of text-books" in the form of foot-notes; a new arrangement of the page, making it a book at once both for the common and high school; two new commercial maps by James Monteith—the one of the United States showing, with other features, that of steamship and railroad routes, divided into distances made every day in travelling from place to place, the other of the world—has indicated commercial routes on land and sea, leading products and exports, oceanic currents, etc.; the populations of countries, states and cities, are according to the latest census.

Massachusetts Historical Soc. Tributes to Longfellow and Emerson by the Mass. Historical Soc. Bost., A. Williams & Co., 1882. 3–62 p. 2 por. sq. O. vellum, $3.50; bds., $2.50.

Contains the proceedings of the Mass. Historical Soc. on the deaths of Emerson and Longfellow—remarks by Dr. Ellis, Oliver Wendell Holmes, Prof. Norton, Mr. W: Everett, etc., with Emerson's "Impressions of Carlyle in 1848," and his speeches before the Boston Burns Club and on Sir Walter Scott. A handsome volume, with portraits, printed on thick tinted paper, with liberal margins.

Miller, J. Bleecker. Das Englische Recht u. das Römische Recht als Erzeugnisse Indo-Germanischer Völker: Vortrag gehalten vor d. Gesellig-Wissenschaftl. Vereine von New York, am 15. Februar, 1882. N. Y., E. Steiger, 1882. 2+45 p. O. pap., 30 c.

This lecture was prepared with a view to point out the weakness of the Fields' code recently brought before the N. Y. Legislature.

Moon, G: Washington. The revisers' English: a series of criticisms, showing the revisers' violations of the laws of the language. N.Y., Funk & Wagnalls, 1882. 8+84 p. D. cl., 75 c.

Mr. Moon is the well-known English writer, author of "The Dean's English," "Bad English exposed," etc. This volume is composed of 27 letters originally addressed by him to the Rev. T. H. L. Leary, the distinguished classical scholar, and published in *Public Opinion*. The letters call attention, in a very incisive manner, to the errors of grammar and syntax which appear in the new revised edition of the New Testament.

Moore, G: R. Ventilation in our homes. Phil., G: S. Harris & Sons, 1882. 15 p. T. pap., 10 c.

Murray, D: Christie. A model father: a novel. N. Y., Harper, 1882. 24 p. Q. (Harper's Franklin sq. lib., no. 262.) pap., 10 c.

New England Historic Genealogical Soc.: Memorial biographies, v. 2, 1853-55. Bost., published by the Society, 1882. 534 p. 8°. cl., *corr. price*, $2.25.

Randolph, *Mrs.* —. Iris. N. Y., G: Munro, 1882. 65 p. Q. (Seaside lib., no. 1335.) pap., 20 c.

Reade, H. L. Boys' and girls' temperance text-book. N. Y., National Temp. Soc. and Pub. House, 1882. 3-64 p. il. S. bds., 20 c.

Consists of short chapters on alcohol and the human body; its relation to the pocket, and its effects on the family, in business and in personal estate, character and destiny; it takes the form of question and answer, and presents the important facts about the use and effects of alcohol in simple terms, adapted to the child's mind.

Russell, W. Clark. The wreck of the "Grosvenor": an account of the mutiny of the crew and the loss of the ship when trying to make the Bermudas. N. Y., G: Munro, 1882. 48 p. Q. (Seaside lib., no. 1339.) pap., 20 c.

Saw-mill science, by Stub pen. Phil., American Baptist Publication Soc., [1882]. 36 p. T. pap., 5 c.

Discussion between a book agent, the deacon, the schoolmaster and the owner of the saw-mill about the origin of life.

Seeley, J: R. Natural religion. [*Anon.*] Bost., Roberts Bros., 1882. 8+251 p. S. cl., $1.25.

This new book, by the celebrated author of that remarkable book, "Ecce Homo," is published by arrangement with him. Says the author in closing: "If religion fails us, it is only when human life itself is proved to be worthless. It may be doubtful whether life is worth living, but if religion be what it has been described in this book, the principle by which alone life is redeemed from secularity and animalism, can it be doubtful that if we are to live at all we must live, and civilization can only live, by religion?"

Spencer, Herbert. Political institutions: being pt. 5 of "The principles of sociology" (the concluding portion of v. 2.) N. Y., Appleton, 1882. 8+229–686 p. D. cl., $1.50.

"Although this work is in its nature historical, yet it is necessary to discriminate between the method of ordinary history and that here adopted. Common history only applies to the later stages of progress, and it would deal with political institutions only in their higher modifications. But the idea of 'development' implies that of origin, and carries us back to prehistoric times and primitive conditions. The question is, in what way the earlier or rudimentary

forms of political institutions grew up. This problem lies back of that of the ordinary historian, is of a deeper nature, and can only be successfully pursued under the guidance of some general theory of social genesis which will throw a common light on the development of ceremonial, political, ecclesiastical and industrial institutions. Such a theory is that of evolution, and accordingly it is here made a part of the exposition of that theory."—*Popular Science Monthly.*

Spencer, Herbert. The philosophy of style; [*also*] The mother tongue, by Alexander Bain. N. Y., J. Fitzgerald & Co., 1882. 42 p. O. (Humboldt lib., no. 34.) pap., 15 c.

Spofford, Harriet Prescott. The Marquis of Carabas. *Bost., Roberts Bros.*, 1882. 211 p. S. cl., $1.

The captain of a slaver picks up one night in a storm a woman lashed to a spar with a babe in her arms; the woman dies, but not before giving some clue to the child's identity, which the captain's lieutenant, a man named Ladeuce, chooses, for sinister reasons, to keep to himself; the child revives, and the captain adopts it as his own. As the boy grows up Captain Dacre's whole nature changes, and he learns to hate his business, makes his ships over to his lieutenant, seeks a retired spot where he lives to educate Dominique and to repent the past. When Dominique is almost a man and passionately in love with a girl who has grown up with him, Ladeuce again appears upon the scene; he threatens the captain, tries to corrupt Dominique, and, as a last resort, informs him that he is by birth a grandee of Spain. Dominique's fidelity to his adopted father, for whose sake he relinquishes all attempts to claim his birthright, is the motive of the story.

Sturgis, Julian. Dick's wanderings. N.Y., G: Munro, 1882. 49 p. Q. (Seaside lib., no. 1324.) pap., 20 c.

Tiffany, Francis. Bird-bolts: shots on the wing. Bost., G: H. Ellis, 1882. 2+180 p. T. cl., 75 c.

Short, entertaining essays; a few of the titles are: The philosophy of the kitten; The Chinese question; Routing inertia; Hints on real estate; Our lady of the shears; Were our ancestors fools? The alarming increase of poodles; Enlarging one's horizon; Number one and number two; The ugliness of the individual.

Trollope, Anthony. The struggles of Brown, Jones & Robinson, by one of the firm. N.Y., G: Munro, 1882. 47 p. Q. (Seaside lib., no. 1306.) pap., 20 c.

Turner, Dawson W., *comp.* Hints and remedies for the treatment of common accidents and diseases, and rules of simple hygiene; rev., corr. and enl. by eminent medical men belonging to different hospitals in London and by one Right Rev. Bishop of the Established Church, formerly surgeon to one of the London hospitals. With numerous additions; from 8th English ed. N. Y., Macmillan & Co., 1882. 6+106 p. S. cl., 50 c.; pap., 25 c.

The London *Lancet* says: "Contains very clear, practical advice."

Whitman, Walt. Leaves of grass. [*New issue.*] Phil., Rees Welsh & Co., 1882. 382 p. por. D. cl., $2.

Whyte, Violet. Grace Flemyng's husband; [*also*] Passion flowers. N. Y., J. S. Ogilvie & Co., 1882. 30 p. Q. (People's lib., no. 307.) pap., 10 c.

Wilbur, *Mrs.* R. M. The Wilbur library, 10 v. Phil., American Baptist Pub. Soc., 1882. Il. S. cl., $3.

Contains: The twin cottages, 69 p.; Guy Reynolds, 50 p.; Harry and Helen, 36 p.; Luck or pluck, 52 p.; The little brown bags, 32 p.; Off for the hills, 67 p.; Flossie, 47 p.; Bitter buds, 52 p.; Letta's Christmas, 35 p.; Roxy Meade, 70 p.

Wisconsin state gazetteer and business directory, 1882. *3d issue.* Milwaukee, Wis., Hogg & Wright Co.; [C. N. Caspar], 1882. 683 p. maps, O. bds., $5.

Contains: Census statistics; classified business directory; gazetteer and alphabetical directory: post-offices in Wisconsin; shippers' guide; list of state officers of Wisconsin.

Zola, Émile. The mysteries of Marseilles: a love story; tr. by G: D. Cox; [*also*] The miller's daughter. Phil., T. B. Peterson & Bros., [1882]. 17–254 p. sq. S. pap., 75 c.

This is one of Zola's usual realistic stories of vice and virtue strongly contrasted; the plot turns upon the abduction of a young girl of sixteen by a man of thirty; the girl has wealth and position, and the man hopes to gain both by a marriage with her; he is tried for the abduction and condemned. The details of a fiercely-contested political campaign are added to the story.

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The Publishers' Weekly.

JULY 29, 1882.

PUBLISHERS are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, to insure correctness in the final entry.

"*Every man is a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help thereunto.*"—LORD BACON.

THE long-pending conflict between *bona fide* and fictitious prices has suddenly been dealt with in quarters least expected and in a determined manner that deserves success. It is a curious fact that, while the question of square prices has, on the part of the bookseller, been agitated during a number of years in England and Germany, as well as in this country, without ever resulting in any perceptible co-operation on the part of the publishers, it should have been reserved for a small section of the American book trade—the Catholic publishers—to take the initiative step. This important news has come to us, almost simultaneously, from two of the leading spirits in the movement, and as an indication of their conviction, it is worth quoting the direct language used by both in referring to the action and its cause. "The Catholic book trade has at last got a little bit of sense into its head, and has agreed to make a reduction in the retail prices of its books, as well as in its discounts. The Catholic publishers of the United States have been very much demoralized during the last ten years, many of the oldest houses having failed, and the anxiety of all of them to entice purchasers by any means has resulted in some cases in giving — per cent off to clergymen and others! This could end in nothing but ruin, and ruin indeed it was to many of them. After losing thousands of dollars in selling at such discounts, they have now formed a syndicate with a determination to put a stop to this suicidal mode of doing business." So runs the report of the one, and that of the other is of the same tenor: "The Catholic publishers have just determined on a scale of prices and discounts for the future, to go into effect August 10, 1882. The Catholic trade, like all the other branches of the book trade, has been very much demoralized, owing to the lack of a fixed rate of discount, the discounts, in fact, having been rather at the mercy of the buyer, than under the control of the seller. Last fall, one house took, on its own account, the initiative step in reducing its retail prices and establishing fixed discounts. This may have been but a straw, but the fact is, that now all the Catholic publishers have met and agreed on a certain discount to the trade and to the customer, such as institutions, the clergy, etc." The Catholic book trade must be congratulated on its progressive action, which is a unique and shining example.

In our next issue we hope to give all the particulars concerning the formation of the Association of Catholic Booksellers. Their rules and regulations are to go into effect August 10.

THE PUBLISHERS' WEEKLY, some years ago, held that it was within the power of five or six leading houses to stem the tide of demoralization, and to recover for the book trade what it has been losing rapidly—its honorable position as a commercial and educational element in the community. And it still holds that even one strong publishing-house could, by sheer force of example, do more good in the right direction to-day than can the scattered hundreds of disheartened booksellers, who from time to time put their worried heads together, giving vent to their injured feelings in talk and resolutions. And we venture to predict that in such case virtue indeed would find its reward. It needs no "syndicate," no "combination" to carry out a straightforward policy which is simply true to the interests of one's profession without being untrue to the public. It is no "combination" to publish books at prices which can be trusted; it is no "combination" to make such retail prices as allow a living profit to those who earn it by their calling; it is no "combination" to deny the privilege of discount to one who abuses it to the detriment of that calling; it is no "combination" to abolish a system of inflated prices, calculated to inveigle weak-minded women with imaginary deductions and bargains; it is no "combination" to decline being a party to the baiting game practised at the bazaars; it is no "combination" to decline giving the latter a free advertising in the bargain, for it is the very advertisement of the publisher which forms the freshest bait; it is no "combination" to refrain from discrediting one's legitimate agents by underselling them over their heads; it is no "combination" to protest against being discredited one's self by having one's own prices given the lie; it is no "combination" to put a stop to pernicious practices that have dragged down the book trade to the level of Chatham Street; it is, in brief, no "combination" to adhere to principles which alone can restore the confidence of the trade and the public.

AND now let us for once have our say on this much perverted word "combination," ever flung at us when it is simply the question of fair and square dealing; let us say that this clamor

against "combination" is nothing but the baldest "free country" spread-eagle-ism, intended to deceive the people and to excuse or cover up crooked business. If a common adherence to strict business principles is "combination," then, on the same theory, the common practice invariably resorted to by ignorance or recklessness is "combination," but combination as corrupt and disreputable as the former is sound and honorable. For, mark, the "liberal art" of underselling—this lowest and cheapest trick of the trade—is as easy as sucking honey; it needs no professional training, no tried business experience, no solid investment, no hard work and application, no devotion to a calling, no respect for the usages of the trade, no regard for the rights of others, no conscience, no pride, no principle—no, nothing of this sort. On the contrary, for the possession of any one positive quality would disqualify for successful underselling. The art of underselling, in short, is the art of living on the industry of others. It thrives best in large business centres. The underseller is the drone of the hive of business. But here the comparison stops. The drones are killed or driven from the bee-hives. The underseller, breaking the ranks of solid business, could also be likened to the deserter in the army. But here, too, unfortunately, the comparison stops. Deserters are shot.

The pressing issue of to-day resolves itself into two questions, which the general publisher, at least, cannot evade much longer. First, either to establish a retail price which he is able to defend, or to abolish it. Second, either to stand manfully by the profession, or to surrender to the dictations of the butcher and to become the acknowledged manufacturer for the bazaars. Whatever the policy, let it be true and consistent. If people can be served with cheaper books, give them the benefit straight; if the discounts are so large that the conscience-stricken butcher would not for the world pocket it all, remove the temptation; if the latter perverts the legitimate margin to which an honest trade is entitled, charge him full rates. He then may give away the book and no one can object, for he then pays for his right of absolute property without abusing a privilege which only belongs to the one who in return fulfils its conditions. We already hear the chorus of the answer, "How can we help it? If we would do so, others would not; or if we won't, others will." We say this is an answer of which every independent business man should be ashamed, and that so few are ashamed of it only proves the growing demoralization in almost every branch of business. For it is by no means the book trade alone which is stricken down; the disease is epidemic, and the cause identic. It is of no use to point to the accumulations of wealth, the commercial successes of this great and free country. This "great and free country" is rapidly falling into the ways of the rest of the world. All its brag of the results of "free competition" will not silence the ever louder-growing groans of the honestly struggling toiler; all these glowing colors cannot cover up the ugly stain which is eating into the business methods of to-day. Who can stand scrutiny? "Free competition" is the boast on one side; "we can't help it" the excuse on the other. It means the same sorry thing. Driven by competition, we can't help it; others are doing it, and we must, if possible, "go one better." And so they all have been "going" it, until worse is impossible. Some call this "self-protection."

We designedly have implied above that the general publisher, at least, cannot quite afford to let the booksellers go to the wall, or to drive them out of the business. The educational publisher may perhaps be indifferent to their interests at a lesser risk. Operating on a clearly defined *terrain*, he can bring his heavy cannon to bear on certain given points, any one of which, if carried, will, on account of the bulk of booty, pay for the powder wasted on the others. This illustration admits a two-fold application, for the new methods of the educational publishers are indeed those of warfare. Every educational publisher has his own army in the field, an expensive luxury that makes him, however, independent enough to require of the bookseller not more than the incidental services rendered by the friendly neutral on the road. His main tactics are to dislodge the enemy, and for this he needs well-trained soldiers who are under his absolute control and discipline. This the booksellers are not. But the business of the general publisher is one essentially of peace and friendly interests. Miscellaneous books must be passed around individually, and neither the mails nor the Cheap Johns can do all the distributing, nor replace the services of the book-store in the thousand localities. But a thousand communities can be demoralized, and the services of a thousand book-stores be paralyzed by a handful of undersellers at the centres. One mischievous circular can sever the friendly relations between bookseller and customer which had cost years to establish. And this wretched business will go on in its destructive work so long as the publishers are in dread of the *backers*—those who are known to supply the bazaars with books and the brains of the trade; those who to-day are betraying that very trade to which, in the first instance, they are indebted for their present power of dictation.

PROCEEDINGS OF THE NORTHWESTERN BOOKSELLERS AND STATIONERS' ASSOCIATION AT THE SESSION AT CHICAGO.

THE association met in the Grand Pacific Hotel, Chicago, July 12, 1882. The meeting was called to order at 11:30 A.M., Mr. R. H. Allen, of Iowa City, in the chair. The minutes of the previous meeting were read by the Secretary, Mr. True S. White, and were duly approved, and an adjournment was had until two o'clock for the purpose of completing the registration of members. At two o'clock the association met pursuant to adjournment, and the Secretary reported a total of 83 members. Messrs. Shields, Watson, and Snyder were appointed a committee to act upon the report of the Secretary and Treasurer. In reference to his work for the year the Secretary stated that he had,in the absence of any co-operative work by the other officers of the association, endeavored, as he was able, to form an organization and bring members together. He had sent copies of a circular letter to the trade in the nine States of the Northwest, but had only succeeded in obtaining 83 requests for membership where he should have had 1500. He then read letters from various members of the trade expressing their interest in and approval of the objects of the association.

Mr. Sutherland, Janesville, Wis., offered the following resolution :

Resolved, That the trade sales as conducted by George A. Leavitt & Co.,of New York, are detrimental to the book trade throughout the country, and we earnestly and respectfully request the publishers of books to discountenance the same by withdrawing their patronage therefrom.

Speaking to his resolution Mr. Sutherland stated his belief that the trade sales were detrimental to the best interests of the trade throughout the country ; that old and inferior books were generally offered for sale, and that the trade sales were frequented by a class of purchasers who carried the cheap stock thus obtained to various sections of the country, and by auctioneering them off at low rates worked harm to the legitimate dealers, and greatly injured the trade. Some of the leading publishers, he understood, had already withdrawn their trade from these sales. The Harpers and Lippincotts were opposed to them, as were other houses of prominence, and he believed that if the trade generally would withdraw their patronage the result would be beneficial.

Mr. Maxwell, Chicago, said he presumed that no house in the West had bought more books at trade sales than had his house. "In fact," he said, "for a number of years that has been our business. And we have bought books at trade sales for the simple reason that, situated as we were, we could not make any money out of the book business in any other way ; and we made up our mind,as long as the publishers would contribute to the trade sales, we would take advantage of it and make all we could out of it. I don't know as it becomes me very well to say anything that is detrimental to the trade sales, for the simple reason that we have made a good deal of money out of these sales, and I think that is what the majority of business men are working for ; but, at the same time, I feel that the trade sales are detrimental to the book business for this reason : that the publishers contribute these books to the sale and put them up to the highest bidder and let them go to whoever will give the most money.

"I think that if every man in the trade would attend these sales, it would be the best thing for the booksellers and the best thing for the publishers, because they would act together and get acquainted with each other, and there would be a disposition to let the books at a lower price if a man would buy a larger bill ; but the way in which trade sales have been conducted, they have been for the benefit of a few dealers, and most of them have been confined to the large cities. I think, the way the trade sales stand, that the booksellers are not in favor of them, and if they would protest in such way as would produce the best effect they should protest in such way that the publishers would discontinue the contributing of books altogether. But I think this protest should be in pretty strong language, and let the publishers understand you mean business. Now the booksellers have met here in convention for several years, but I don't see any great good that has come out of this meeting, and I think everything has been put in too mild a form. I think if it is put stronger, better results would be obtained.

"The question is, What is going to be done with these books if there is no demand for them ? Here is the publisher, who says, We have these plates ; we have got this stock on hand ; what are we going to do with it? We can put it in the trade sales and we can get something for them.' That is true where a book sells for a dollar and a half ; but there is no demand for books that sell for twenty-five cents, and a publisher might just as well burn them up as contribute to the trade sales all he gets out of it.

"But I find one thing with publishers : they don't seem to think what they get for only one thing. They will go to work and make out a book invoice that costs them $5,000. If they get returns from the auction of $10,000 they think they are making money, but their better stock always costs them such a price that there is no money in it. I have talked with several publishers this last spring. Some of them were very indifferent whether they contributed or whether they did not. Mr. Leavitt would come around to them, and they had been contributing for years, and they did not care to go back of it. Well, there were others that would feel it was to their interest to contribute to the trade sales. One large publisher said he could make more money by contributing to the trade sales than in any other way. I don't think that is so, but I do think that if publishers would simply offer these books to the trade at the same time, perhaps they would go off principally to the trade, especially if they were offered at the same price, but I think as long as books are published some of them will always go at low prices. A man has to do something with his books, and he doesn't like to burn them up, and yet he doesn't like to turn his store into an old paper shop."

Mr. Nicholson, Richmond, Ind., thought the great difficulty was that publishers did not take counsel from the retail dealers. They think they know very well how to manage their own business, and that anything that may be suggested to them by dealers is rather out of order. We can sometimes see other folks better than we can ourselves. There are too many books

published—too many copies of books made; and where they have these large quantities on hand they must sell or unload in some way. If they have a book, the retail price of which is $2, and the book has merit, and they will offer it to the trade over the whole country, they will find a large number of them to be taken by the trade regularly. Many men will say: "That book is rather slow at $2, but if I can get the book for fifty cents, I can press a number of them in my trade. It is a good book, and I will do it." And in that way, if publishers, when they are overstocked and must realize, would advertise to the trade, they would meet with a ready response. Of course the best way would be to reduce the price of the book and put it down to $1.15. But the publishers are very thin-skinned, or were a few years ago, about taking any hints from the retail booksellers. They thought they knew best how to manage their own business, while we thought we knew as much, if not more, than they did. That is where we differed.

Mr. Watson, Aurora, Ill., expressed himself as opposed to trade sales, and that he did not, now, buy another dollar's worth at them. For his part he did not know whether he could really be termed a bookseller or not. He had a fine big store, but it wasn't filled with books by any means; he had made more selling wheelbarrows and firecrackers *et id genus omne.* He hadn't a book in his window. He also stated that he had received two letters from Mr. Charles A. Shepherd, being upon the subject of trade sales, in one of which he stated that jobbers had looked for a discount, even after a sweeping reduction in the retail price of books.

The chairman, Mr. Allen, said that years ago, when the trade sales were generally patronized, he had derived a good deal of benefit from them, but now the books were bought mostly by auctioneers and scattered all over the country, and had a tendency to unsettle legitimate trade. They give a wrong impression to the people generally; bookbuyers come into your store, and if you ask them the regular price for a book, they feel that they are paying an enormous margin, and they wish they had come across it while that big auction was in town. He was not in favor of dictating to any one, but if publishers could be convinced that there was more money in a different course, they would be more apt to listen than if a plan of coercion was attempted.

On motion of Mr. Watson, the resolution was referred to a committee of three, consisting of Mr. Sutherland, Mr. Nicholson, and Mr. Shields, to report at as early an hour as possible before the final adjournment of the convention.

Upon motion, the Chair appointed Messrs. Moseley, McNie, and Crume a committee to draft a constitution for the association.

Mr. Moseley, Madison, Wis., thought it time to take the bull by the horns and accomplish something. He said:

"The book trade is in trouble. It is pretty sick—so sick, I don't much care what next happens to it, though I have been in it for thirty years. The evil my friend Mr. Sutherland has called our attention to is a great evil, but there are much greater evils we ought to get hold of. I hope that some one will suggest a remedy. One of the greatest evils is the matter of individuals not in the trade being supplied with books at a discount. Now, we should not allow the word 'discount' to be used in our store. If we could get the trade to forbid the use of the word 'discount,' I think there would be a speedy reformation. I have no resolution to offer, but would like to make a suggestion, that as an association we discourage and turn our faces against giving discounts to any one. At the first convention held to reform the book trade, one gentleman offered this resolution: 'That hereafter no discount shall be given to private buyers, but only to booksellers.' In the convention of several hundred it received but one vote, and that was the vote of the gentleman offering it, and he soon afterward died (laughter). If we wish to retain our self-respect we must be men enough to say to a customer, 'That book is worth a dollar and a half,' and stick to it, no matter whether he happens to be a preacher or teacher or a laborer. Why don't we do it? Because we are afraid they will come to Chicago and buy cheaper than we can sell them. As my friend Mr. Watson remarked, we are not in the book business, and so we don't attach the importance to these matters that we should. My friend here is selling something else, and making money. Another one has made $175 last week on a Jersey bull. Now, as I don't deal in Jersey bulls, and as wheelbarrows and firecrackers are not in my line, I want to make a little something out of the book trade before I die; and to do this I believe we have got to quit telling the public we have got something in our store that we ask $1.50 for, when we don't mean to get anything but $1.25. I tried to do an honorable business, but I found I could not maintain an honorable name in the community when I said to one person, you can have it for one price, and you can have it for another. I may say that during a recent visit East I conversed with six or eight of the largest publishers in Boston and New York, and they will generally listen politely enough to what you have to say, and they are glad to know what you propose to do (houses like Harper's and Houghton, Mifflin & Co.), and they said, 'What do you propose?' I said, 'To quit giving discounts. I want every bookseller to put his price on the books he wants to sell, and get it.' If they did that nobody need eke out his income by the sale of Jersey bulls."

The Secretary thought Mr. Moseley's remarks were but a re-echo of a resolution relative to discounts offered at the last meeting. He felt that the Northwestern Association could enforce these resolutions by refusing to buy of any publisher who comes into its territory and gives discounts to individuals after overloading the booksellers. He was averse to the use of strong language, but they had got to show the publishers the booksellers meant business. They had been compelled to go outside of the legitimate book trade in order to make a living. There was not a bookseller in his city to-day. His friend Mr. Sutherland's store approached as nearly to his idea of a real book-store as any he knew of, but it stood out alone in a State that numbered a million and a quarter of inhabitants. Mr. Park's establishment and his own together wouldn't make a decent book-store; but they had a magnificent stock of archery equipments, boxing-gloves, and Indian clubs. It was a pretty big store too.

The chairman stated that at the last convention a committee, consisting of Mr. Bowen, Mr. Jansen, and himself, had been appointed to secure what was termed a uniform trade price-list or retail price-list of the various publishing houses throughout the country, and to secure an acquiescence on their part, if possible, in a definite or a fixed retail price, from which they would give discount sufficient to afford the retailer a reasonable compensation. Upon consultation it was concluded that such a result was impossible, but it was understood that Jansen, McClurg & Co. and Mr. Bowen's house in Indianapolis would issue a catalogue, and allow the discount between the retail price given and the wholesale price—15 per cent, as recommended by our convention at its last session.

The chairman further said: "Before coming to Chicago, however, I interviewed a number of publishers East, among them Messrs. Harpers. I had a promise from them that they would take some action. I have, however, been informed since reaching Chicago, that they have issued a circular, saying that their wholesale list price will become their retail price to the people generally, and they will give to the trade a certain additional discount, so that in reality, while we cannot all be satisfied with the discount they give, they, in spirit, have complied with the request we made at our convention last year. If a book is advertised for a dollar and a quarter, it should not be sent to any one, except a dealer, at a less rate. The retail dealer or the jobber will receive anywhere from 10 to 25 cents discount, in accordance with his arrangement with the house. So that I have to report that, as far as Harpers are concerned, they have, in the majority of cases, complied with our request, and I have reason to believe, from representations I have from representatives of other houses, that they will in time, some of them, if not all of them, follow suit, and if we affirm here to-day, or during some session of this convention, what we proclaimed to the publishers at our last session, I think that it is possible that during the next three or four months we will secure in a great measure what we are working for. I trust that whatever we may do may be done in such a spirit that the publishers will see that it is to their interest to conform with our request, and that they will realize that their best interests are our best interests, and that by working in harmony the greatest benefit will be derived by all concerned."

Mr. Sutherland, for the Committee on Trade Sales, reported the following resolution:

Resolved, That we endorse the action of the Western jobbers in protesting to the publishers against the continuance of their patronage to the trade sales.

Mr. Sutherland stated that it had been objected that the first resolution was not in quite strong enough language, that it should be more positive, more decided; but he was of the opinion that it is better to treat the publishers in a gentlemanly and respectful way. To use an old expression, "We can catch a great many more flies with molasses than we can with vinegar." "By keeping on good terms with them they will listen to our requests. We can reason with them. They are intelligent men and reasonable men I have always found them ready to receive me and talk with me on this question, and I have no doubt that if we continue in the course we have commenced, great good will result from it."

On motion of Mr. Sutherland, the words, "discountenance the trade sales," were incorporated into the resolution, which was then formally carried by the unanimous vote of the convention.

Mr. White, St. Paul, Minn., wanted something done with the resolutions adopted last year. Mr. Moseley was not quite sure but the resolution in question was a little too strong. Mr. Yeager moved the appointment of a committee of three on miscellaneous and juvenile books, to whom the resolution should be referred. Messrs. Moseley, Boughton, and Yeager were appointed such a committee.

Mr. Moseley explained that since the time of the making of the former motion Mr. Sutherland had been engaged in drafting a resolution, which was read by Mr. Sutherland as follows:

Resolved, That we reaffirm the resolutions adopted at the last annual convention in relation to discounts by publishers and jobbers to private purchasers, and we earnestly request them to adopt and adhere to our action then taken.

After some discussion it was moved by Mr. White that the resolutions offered be laid over until next day, for the reason that there should be a full representation from every book-house in the city of Chicago. He suggested that a committee be appointed, asking them to attend the convention. He would like to hear the views of some representative of the Western News Co. before the adoption of the resolutions. He thought that Mr. Jansen, Mr. Walsh, and others would be present in the morning.

This was carried, and Messrs. White, Waggoner, and Moseley were appointed a committee to visit the Chicago trade and secure their attendance.

Mr. Sutherland referred to the career of the American Book Exchange, and said it had been detrimental to the best interests of the book trade throughout the country. "You all know how it started. It finally succeeded by fraudulent representations in inducing a good many booksellers to take stock in it, and they lost their stock. A good many of them were used to advance money on books. It swindled clergymen all over the country, saying it would send the 'Encyclopædia of Useful Knowledge' to them. Up to a certain time it was sent, and then—but we know what happened then. Now the Useful Knowledge Company is simply the revivified corpse of the American Book Exchange. This man Alden, as we know, is the head and manager of this company, and he claims that it has the enormous capital of $10,000 back of it. I think the institution is as good as dead already, but perhaps it may be as well to take some action condemnatory of such a method of doing business. I have been getting two or three circulars a day from this Useful Knowledge Pub. Co. proposing to give me the exclusive agency of its books in the city of Janesville. I hope that the booksellers generally throughout the country will be disposed to let this institution alone. In the first place, they get their books up very badly—very poor paper and very poor print—and in the second place, they do business on an unbusinesslike basis, and in a manner that cannot fail to be detrimental to the best interests of the book trade. I think we should have a committee appointed to consider and report upon this matter."

The matter was referred to the Committee on Miscellaneous and Juvenile Books, and the convention adjourned until the next day at 9 A.M.

July 13, the convention met pursuant to adjournment, and the chairman read a letter from Messrs. Jansen, McClurg & Co., expressing regret at their inability to be present at the sessions, and adding:

"In common with you all we have long been troubled by the evils of the bad times upon which the modern book trade has fallen, and when at Put-in-Bay and Niagara an effort was made to remedy the evils and to put the trade upon a more healthful basis, we enlisted in that effort heart and soul. We watched over its short life with anxious solicitude and witnessed its death with extreme regret. Since then we acknowledge we have thought over the difficulties with which publisher, jobber, and retailer have to contend long and anxiously, and we have failed to see any practical remedy. We could give to your deliberations no advice of any value, and scarcely cheerful words, for a contemplation of the troubles that surround the trade uniformly plunges us into a profound melancholy. We have hoped your united wisdom might find some light which we could not see, and hit upon some expedients which we could not suggest; and we hold ourselves in readiness to fall in with heart and soul in support of any wise measures which you might resolve upon."

Mr. Moseley, for the committee appointed to wait upon the Chicago trade, reported that they had waited on the three large jobbing houses of the city yesterday, and requested their presence this morning. "We had promises, not very strong, from all of them, that they would be here. They expressed some reluctance; and if I might state the impression left upon the committee in our interviews, it was that they were not particularly interested in the matter. 'They thought his eyes was sot, and he was going to die anyhow,' and there was no good of any remedies being applied. But we insisted it was a pretty lively body, and urged their attendance, and I think they will be here."

Upon motion, it was voted that a committee be appointed to draft a suitable constitution and by-laws to be presented for adoption at the next annual meeting. The existing committee was discharged and Messrs. Waggoner, Moseley, and McNie were appointed as the new committee.

The chairman spoke of the necessity for a Committee on Permanent Organization and also for a greater effort than that made by many members of the committee last year to secure the membership of the trade throughout the Northwest. "As has been stated before, it is useless for a few members of the book trade to attempt to regulate the book trade of the Northwest. There are now only 87 signatures. There should be a greater number than that from each State in the Northwest."

Messrs. Sutherland, Crume, and Watson were appointed a Committee on Permanent Organization, and duly reported the following appointments:

President, R. H. Allen, Iowa City, Iowa; *Vice-President*, C. W. Eaton, Grand Rapids, Mich.; *Secretary and Treasurer*, True S. White, St. Paul, Minn.

Executive Committee:—S. A. Maxwell, Chicago; G. B. Grosvenor, Dubuque; Timothy Nicholson, Richmond, Ind.; Boughton, Hanibal, Mo.; James E. Moseley, Madison, Wis.

Co-operative Committee (by States):—For Minnesota, C. D. Whitall, Minneapolis; Iowa, Mr. Thompson, Davenport; Wisconsin, W. J. Park, Madison; Illinois, Robert Shields, Bloomington; Missouri, H. T. Brooks, Mexico; Michigan, H. G. Allen, Grand Rapids; Indiana, P. M. Crume, Peru; Colorado, H. E. Hopper, Denver; Nebraska, J. S. Caulfield, Omaha; Ohio, T. J. Brown, Toledo; Kansas, B. B. Crew, Leavenworth; Utah, James Dwyer, Salt Lake City; Wyoming Ter., G. L. Holt, Cheyenne; Dakota Ter., E. A. Grant, Fargo.

This report was adopted, and Mr. Allen, the new President, spoke as follows:

"I feel, gentlemen, much flattered at being selected President of this association. Yet I feel, also, that our labor will be in vain unless we can secure the co operation of a large portion of the booksellers of the Northwest, and first of all, the co-operation of the booksellers of Chicago. As I said yesterday, I feel that they hold the real key to the situation. Whatever Messrs. Jansen, McClurg & Co., Messrs. Maxwell, and perhaps Mr. Walsh, decide to do, will largely influence the action of the trade throughout the Northwest, and largely influence, too, the action of the booksellers in the East; and as I stated before, we, as an association, can accomplish very little unless we secure very hearty co-operation in whatever we undertake; and further, let us, if possible, secure the co-operation of the booksellers in all the States; and I think it should be incumbent upon our Secretary, if he finds that the Secretary appointed for any State fails in his duties after he is appointed, that he notify the officers of the Executive Committee, and they substitute some one in his place who will attend to them. Instead of having six or eight members of this convention from the State of Iowa, and a dozen from Illinois, we ought to have a hundred from each State. I know they are in sympathy with us, and without their co-operation our labor will be fruitless." (Applause.)

The Committee on Miscellaneous and Juvenile Books submitted the following resolution:

Resolved, That we re-affirm the resolutions adopted at the last annual convention in relation to discounts by publishers and jobbers to private purchasers. And we earnestly request them to adopt and adhere strictly to our action then taken.

Mr. Moseley, for the committee, also reported, in regard to the matter of the American Book Exchange and its attempted successor, that they had given this matter some consideration, and had come to the conclusion that it was better to let this corpse alone, and therefore to offer no resolution on the subject, leaving it as it stands, and trusting to the good sense of this body and the trade generally to discountenance any efforts to do a book publishing business on any plans, such as those adopted by the American Book Exchange.

Invitation was extended to the representatives of the Chicago trade present to address the convention on the matter of the relation of booksellers and publishers which came before the convention in the reaffirmation of the resolution adopted at the last session, as follows:

Resolved, That, in the opinion of this committee, it is for the interests of publishers that their books be supplied to the public through the local bookseller, and that a bookstore therefore should be maintained in every community.

Mr. Walsh and Mr. Griggs declined to address the convention. Mr. Maxwell thought it a pretty tough subject to handle. He said:

"There seems to be an idea on the part of some of the trade that the retail prices of books

are too high, and the discount is too large—is too great. Well, that is a matter, I think, to be discussed, of course; but you can't satisfy everybody. You are asking publishers to reduce the price and reduce the discount, and give the jobbers a percentage for handling these books, and a large percentage; but the fact is, when it comes to giving you gentlemen these books at twenty per cent off, I don't think you will be satisfied. The book business is a very small business, and it cannot be done at the percentage that the grocery business or many other kinds of business can be done at, simply from the fact that the expenses are so large and the receipts are so small. I would be very glad, gentlemen, to co-operate with you to the best of my ability, and help you all I can, but I cannot do much, simply from the lack of knowing just what to do or say. It is a subject which I don't know just how to get hold of."

Mr. Moseley.—Mr. Maxwell, allow me to ask one question. I will ask you if the booksellers generally should adopt and adhere to the resolutions as we adopt them, whether that would have an effect in remedying the difficulty, or discontinuing the giving of discounts to anybody but the legitimate booksellers.

Mr. Maxwell.—I don't know, in regard to that matter, whether you can get the publishers to do anything.

Mr. Moseley.—If they did that, would the trouble be remedied?

Mr. Maxwell.—This book business is a matter that is entirely in the hands of the publishers. The publishers can regulate this matter to suit themselves. You gentlemen that retail books complain about the business, but I don't think you have any more complaints to offer than the men that sell the books at wholesale. If there is anybody that handles a class of goods for nothing, it is the man that handles them at wholesale. You could not do a business exclusively and do a business on the basis on which many books are sold, and pay one hundred cents on the dollar, unless you had some outside help. I am willing to do all I can. The publishers are a body by themselves, and they are holding conventions all the time. They have a convention every now and then, and when they get together they mean business of course, but I don't see that a particle of good has been done. The gentlemen come together and pass resolutions, and post them to the publishers, and they read them and laugh at them, and that is all there is done about it. I don't think there is a great amount of good to be done in that way. I think that stronger measures ought to be adopted. If I were to go to Madison and sell goods as cheap as Mr. Moseley, I know what Mr. Moseley would say about that.

Mr. Moseley.—I think that question is getting at the bottom of this difficulty. I think Mr. Maxwell has struck it exactly, that we have no more to do here with regulating this trade, as far as we ourselves can, than we have in regulating the changes in the moon, and it rests entirely with the publishers, and unless they do something we are helpless. I purpose asking Mr. Griggs here whether they have endeavored to protect the trade. I have never heard of their selling publications at wholesale, in the place where I live. I ask them whether they care that this trade shall be put on a permanent basis or not.

Mr. Griggs.—I have no knowledge of it. I am very certain there has been no concerted action in this matter, but they all say they will help the trade as far as possible.

Mr. Moseley.—What would you think of an effort on the part of the publishers? Do you think they care enough about the matter?

Mr. Griggs.—I could not tell you, I am sure; that is a home question (laughter).

Mr. White.—There seems to be a strange inconsistency in some of these remarks. I think that if we cannot make money by selling books we should get out of the business, and let the publishers sell their own books (applause). We are trying to get resolutions here to make money for us. We have got to stand shoulder to shoulder and get every man in that it is possible to bring in. The very fact that Mr. Jansen is not here to-day shows that the Chicago men do not intend to do anything. If, however, he comes in with us, and this convention speak for nine States, and we can get other prominent members to come to the front, we shall then be in a better condition to dictate terms to the publishers than we are now. The whole thing is, all of us must do it. But Mr. Jansen is not here, and if he does not come in, the balance of the jobbers will not come in.

Mr. McNie.—I don't believe the publishers have any love for the booksellers and the retail dealers. Whenever a publisher can see it to his interest to protect the dealer he will do so, not otherwise. I have had that illustrated in my business of a retailer. Now I am for strong measures. I believe that unless we have some kind of a club that we can use, we shall have no reform. What I would like to see done would be to have the retail booksellers of the Northwest combine, and pledge themselves that they will not buy a dollar's worth of books of any jobbing house that would sell at a discount outside of the trade. That is a resolution that I believe in. I could give you many illustrations of the injustice of these large jobbers—I don't talk about the publishers, because that is generally conceded.

Mr. Maxwell.—I believe, at the first convention of booksellers, although I was not present, this matter of discounts was fully discussed. More in particular, at that time, in regard to school-books, it was made the subject of discussion. School-books in those days were sold just about as miscellaneous books are now. Very soon after that convention there was a publishing-house that instead of billing at the retail price, changed and made a wholesale price; and one publisher after another followed along, until they have all now got that price. Is the school-book business any better to day than it was then? How many places are there all over the country where school-books are retailed to-day at the wholesale price? At not enough percentage to go toward paying a man to print them, the discounts made a great change, and we are not as well off to-day, gentlemen, as we were then. There is no question about it. Now, you say the discounts are made so large by the publisher that everybody feels they must make discount on a retail book. Now, it has been spoken of, that Harper & Brothers had done as the convention wanted the publishers to do, that is, they had changed their price. Now, gentlemen, I wish to ask for information. Are you satisfied with the prices that Harper & Bros. are making on their books to-day? Are you satisfied with the prices you see advertised in *Harper's Weekly* and *Harper's Monthly*, periodi-

cals that go broadcast all over the United States, where everybody can see what the price of a book is? Are you satisfied with those prices? You can't say, Well, we can buy those books of Harper & Bros.. and get their discount. Can you all buy of Harper & Bros.? I don't believe you can, for the reason that you have got to have a jobber. The bookseller has got to have a jobber to do business with. You cannot dispense with him; it is out of the question.

Mr. Watson.—If you take the discount off, and put a little more price on, we would be satisfied with that. I have got people out in my town who come in here and buy books at thirty per cent off. I don't ask them how it is done, but I know they can do it. I will give Mr. Walsh, however, credit for being one of the squarest houses in the city of Chicago on that point to-day. I know that to be a fact. I have bought a great deal from him, and I know he is one of the squarest men in that regard. He is going out of the book business, because he says there is no money in it. I guess he is right. I begin to believe so myself, and a good many of us will follow suit.

Mr. Crume.—I have been in the book business, I believe, now about ten years. Still, I have at times had a good many occasions to kick, and I did kick. But I found it didn't do any good. The publishers and the jobbers went right along. Our people don't deal very much in Chicago, but they have done so lately. I wasn't sharp enough to find out what they were doing when they went to buy books in Chicago. I didn't understand what they were doing. They didn't ask me the price of the books. If they had given me the list of books, I could have made a good deal of money, and I could have furnished them at the same price. I believe that I am like Mr. Watson, however; I don't take the falling off of the book trade so very much to heart, although, of course, I should like to see it prosperous; if I can't make a living out of selling books, I can out of wall-paper.

Mr. Nicholson.—There is another side to that question, however, and almost every man who enters into the book business, has something else in view—I know that is the case with nearly all booksellers—something else in view besides merely dollars and cents. As the gentleman remarked yesterday here, he felt as though his book-store had been an educator in his town, and every man loves to do something in the community in which he lives to make that community better. Every man wants to do this. And he loves to avail himself of every opportunity. I suppose that if we could all agree that we would not buy books of jobbers if they sold to our customers at a discount, the jobbers would club together, and they would make the same arrangements with the publishers, and they would bring the publishers to terms, and it seems to me that that would bring the jobbers to terms, and there would be a co-operation along the whole line. Some years ago, those of you that were connected with the American Book Trade Association remember that we were making progress. It was a very small beginning at first, but we were making progress. Publisher after publisher came to terms. Some of the large publishers, like Lippincott & Co., stayed out. They would not come in. A number of the larger publishers would not come in, and you see the disadvantages under which they labored, when a few of the largest publishers had come in. Now, here we have two jobbers in this company who are in sympathy with us, and they are ready to help us in any way they can, and, as somebody said yesterday, if we could get up a few pointed resolutions it would be a good thing, though for my part I hardly see how we can improve those we have. I would, if I had to do anything, modify them some, but I don't care to interfere with it. I think a good thing would be, however, to raise funds and send a missionary over all this Northwest to every bookseller from town to town, and wait upon each with it, and induce him to sign that paper, letting that paper contain a strong indorsement of our action here, and something that shall convince the publishers of this country that each man in the business has been aroused to a knowledge of the condition in which it is, and to a desire to remedy the evils which now encompass it. It seems to me some steps must be taken by which we shall get the signatures of a very large number of the booksellers throughout this Northwest, and so bring pressure to bear upon the publishers.

Mr. Maxwell.—Mr. Nicholson's remarks look to me as if he was getting down to business, and I think they will be effective, if they are carried out. Whatever you do must be that which will render the greatest amount of good to the greatest number. The wishes of the majority should rule in every civilized community. Now, you take the retail business here in Chicago. Suppose the discounts are left by the publishers as large as they are now, what is going to become of the representative retail bookseller in Chicago? People have been in the habit for years of getting their discount off of twenty per cent. I come here to Chicago as a new man; what am I to do? I tell you, practically, we give on every book retailed in our store twenty per cent off to everybody. Why do we do it? We came here and found that state of things here when we came. What were we to do? We were a new house, and could we start in here and get full prices for our books when others were giving twenty per cent off? On the other hand, supposing the publishers leave the discounts as they are, what are the legitimate booksellers going to do to hold up their prices, when, in almost every Sunday and Saturday paper, you can find books advertised at from twenty to forty per cent discount? We cannot do that, and throw our business in the hands of these junk-shops; and still, with the line of books and the class of books they carry, they can afford to sell them at less than we can. I tell you one thing, gentlemen; it is a big problem to meet the matter satisfactorily, and get anything that will suit the views of the publishers and meet the views of the booksellers as well.

Mr. Kimball, of Lippincott & Co., Philadelphia.—I have been a constant attendant at every trade sale for twenty years. For many years (speaking now as a publisher) we have not found it to our interest to contribute to the sales; I don't say upon any high moral grounds, but simply on the principle of business, that it did not pay. In other words, the trade seemed to claim the discount that it would cost us to carry on the same, and we would much prefer to give it them rather than the auctioneer in the city of New York.

In regard to the general question that you state, I will simply say, upon my own personal authority, that the publisher adapts his prices to meet the market. When that market calls for a

large discount, prices must be so arranged as to meet that discount, and there is not to-day in the United States a publishing-house that does not take into consideration this one great fact, that books are retailed at twenty per cent discount. There is scarcely a purchaser but what views it from the same standpoint, and he makes his purchase accordingly. If books would command the retail price, the discount in the trade must necessarily be less to the public because of the lower retail price. Well, you ask why that fixes it so. Simply because our country is so large, and the facilities for transportation by mail and express are so great, that a book, no matter what its character, will not command over the retail price. Some of you may remember twenty years back, that it was the custom in small places to get a little advance on the retail price. That day has gone by.

As regards combinations, I don't think it is possible to combine. I believe there are to-day in the United States ten thousand dealers in books. I never saw yet in any town or city a combination such as would hold up the price of books, but what it brought into immediate competition a larger number of men who got into the trade. That is the result of my observation for some years. Philadelphia some years ago had but a few men in the trade. Such a combination was established there. As soon as that was done there sprung up in every corner of the city, almost in all by-streets, what we call second-hand book-stores. They commenced to deal largely in books. This will apply, I think, to all places where there are a number of the trade, or where there are a few, because then the place is open for some one to come into competition.

These things, it seems to me, are best settled by the general laws of the trade. I have not given the matter very much thought. If I had, I would have considered the matter a little more carefully, and thrown out my sentiments in a little more leisurely way. I am inclined to believe that the subject is of that importance which calls rather for the deep deliberation of the closet and the library than for a few extemporaneous utterances delivered in the presence of an assembly specially gathered to debate upon the question at issue; and while it may seem almost an impertinence in me, who has given so little deliberation and brought so little thought to bear upon this matter, still I may be excused—and, gentlemen, I have no doubt you will excuse me—when I say that what I have said here has been said from a sense of duty.

I believe, as the gentleman from Richmond has said, this is one of the grandest businesses there is in the country, simply from the fact that it is an educational work. I think that our business has been largely cut into and destroyed through another cause, the publication of the cheap libraries and everything of that kind, just at this time, and it does not present therefore, from a pecuniary point of view, the attractions which it did before. We hope, however, that the day will arise when the tastes of the people will be cultivated to the extent of wishing to read a better class of books. I believe the day will soon come when the great mass of the people will desire and purchase more good books, and in better shape, and that they will give better prices for them. As it is now, a publishing house like ours has to confine itself to such standard works as Worcester's Dictionary and Chambers' Encyclopædia and things of that kind. We make those the foundation-stones of our work, and I find that every good book has a good sale. But in the common class of books there has been a great falling off.

I don't think I can throw much light on this matter for you. I consider that problem is a hard one to solve. Sixty men are hard to get together. One hundred men are harder still to get together, and ten thousand are still harder. It is a great problem, but at the same time, I think such a gathering as this has a good effect through the country, and as far as I understand the feelings of our house, they are ever ready to co-operate with the trade, and are always interested in any movements that may be inaugurated for the best interests of the book trade.

Mr. Welsh, of Cassell, Petter, Galpin & Co., New York.—After the eloquent remarks of my friend from Philadelphia, I can only reiterate what he has said, that I, as the representative of a publishing-house, have a great deal of sympathy with this movement, but, I am sorry to say, beyond that I have no suggestion to make. I believe the retailers will eventually accomplish their object. A gentleman has asked to-day, "Do the publishers care for us?" I will answer that question: "They do." We must care for the retail trade. We are entirely dependent on them. As far as my house is concerned, we retail nothing, and we send out none of our own books at a price less than the retail price. Of course we follow the practice, which you know has been in vogue for years, of delivering the book free of cost—that is, we pay the postage. That, I believe, has been done for many years, in fact, ever since I can remember, and I have been in the trade since I was thirteen years old. That, possibly, should be done away with. I should like to see that done away with, but I put it to you, you sell a man an article, and you deliver it, and I suppose the publishers look upon it in that way. Our sympathies are with this movement, and I am sorry that more has not been accomplished. But I hope the bright day will come. I have no doubt it will.

The resolution was then unanimously adopted. Mr. Sutherland suggested that at the next meeting papers on special subjects be read by members specially assigned for such object, he said: "If we had some gentleman to prepare a paper to be read to the convention, for instance on the true manner of conducting a retail book-store, and another on the relation of the publisher to the jobber, perhaps another one in regard to the relation of the jobber and the retailer, then those gentlemen who have such duties assigned to them will be able to give to these subjects their best thoughts. They can confer with the publishers and jobbers, and see whether it is possible to meet upon some common ground that will be mutually advantageous to the publishers, jobbers, and retailers. And it seems to me that it might be well for this convention to designate certain gentlemen to read such papers on such subjects that may be presented at our next annual meeting.

It was decided to authorize the President and the Executive Committee to designate the members who should prepare and read such papers.

Adjourned to meet at St. Paul, Minn., in 1883.

WHAT NEW YORKERS READ.

From the N. Y. Sun.

A WELL-DRESSED girl with a bright, pleasing face and charming figure stepped into a Brooklyn ferry waiting-room, on a recent afternoon, and, hastily buying a copy of Zola's "Pot-Bouille," slipped it into her reticule and mingled with the crowd hurrying toward the boat. A bystander expressed a little surprise, and asked the newsdealer whether he had many young lady customers for books of that kind. "No," said the dealer, "books like Zola's or Reynolds' are bought by a different class from what you would suppose without experience in catering to the reading public. Middle-aged book-keepers, well-to-do artisans, cashiers of good standing, young married women whose principal occupation is shopping, and the like, keep these books in the market. But, of course, all sorts of people buy them, some from curiosity, and many to keep up with the literature of the day. I have one customer, a married man, who has a library of books of this class and buys them as fast as they come out."

. . . . . .

"Do you notice any difference in the demand of the reading public to-day and that of five or more years ago?" was asked. "Oh, yes, there is fashion in reading matter just as there is in dress or pleasures, and books that were all the go five or ten years back have little sale to-day. Where, for instance, are Dickens' works of late years? And among cheap trash, where is the dime novel? The cheap popular libraries have been doing a great deal to guide the taste of readers, and there can be no doubt that there is a healthier tone in the demand to-day than ever before. Good works by well-known authors sell the fastest. With me the best selling novel at present is a sea story by an Englishman, W. Clark Russell.

"Owing to the copyright laws, most of the cheap books are by English and French authors with foreign scenes and customs, and those who have read them steadily for the past few years are growing just a little tired and want something American. Hundreds of people come to this stand every day who would like to read the best American authors, but can't afford to buy the bound books. Perhaps this has something to do with the large number and great sale of the story papers."

OBITUARY.

FRANCIS C. POTTS.

WE note with regret the death, on the 24th inst., of Francis C. Potts, widely known and respected and for nearly twenty-five years a member of the well-known publishing house of Sower, Potts & Co., of Philadelphia. At about 9.30 A.M., on the 24th inst., in good health and apparently in the best spirits, he left his place of business, saying that he would soon return. His family were spending the summer at a country resort. He went home at 1 P.M. At about 3 o'clock the presence of Mr. Potts was needed at the store, and Edward Meredith, one of the clerks, was sent up to his residence for him. After repeated calls had failed to evoke any response, the door was forced with the assistance of a policeman, and Mr. Meredith, with one or two neighbors, went up stairs. The door of the bath-room was open, and there, reclining on the floor, with the head and shoulders resting against the wall, was Mr. Potts, pale and scarcely breathing. The blood, which slowly oozed from a wound in his forehead, and a revolver lying between his feet told the story. Medical aid was promptly summoned, and in a few minutes five physicians were in attendance. They probed for the ball and found that it had entered and lodged in his brain. Mr. Potts lingered until nearly 5 o'clock, when he died. Word had been telegraphed to his family, and soon after 8 o'clock they arrived. Mr. Potts was only 45 years old. He had been a sufferer for many years from pulmonary trouble and nervous disorders, and it is surmised that these were the cause of the unhappy deed.

BUSINESS NOTES.

BLOOMINGTON, ILL.—F. R. Straight, bookseller and stationer, has sold out.

BOSTON, MASS.—Mr. Emery Cleaves, after a mutually pleasant association of seventeen years with Lee & Shepard, as manager of their retail and public and private library departments, has joined the firm of Lockwood, Brooks & Co., in the same official capacity. The intelligence and patience toward customers and to the trade which have given Mr. Cleaves a reputation will be as advantageous to the new firm and those in relation to it as it has been to the one he leaves.

BOSTON, MASS.—Lockwood, Brooks & Co. have removed to 17 Franklin Street, a few doors from Washington Street, and have a fine stock to offer to render their new establishment the popular store it has been for retail purchase.

BOSTON, MASS.—Lee & Shepard, owing to a large increase of their publishing business, announce the transfer of their retail and library furnishing business to Lockwood, Brooks & Co.

BRAINERD, MINN.—J. C. Blair, bookseller and stationer, has sold out.

CARROLLTON, MO.—Gittings Brothers, booksellers and stationers, have sold out to Creel & Sheppard.

EL PASO, TEXAS.—Rivers & Hunsaker, dealers in stationery, etc., have sold out to J. D. Hurt.

FERNDALE, CAL.—D. Taylor, bookseller and stationer, has sold out to W. T. Bonstell.

GALESBURG, MICH.—S. N. Crissey, dealer in books, stationery, etc., has sold out to Brown Bros.

HUMBOLDT, NEB.—A. Pearson, bookseller and stationer, has sold out.

LONGMONT, COL.—Geo. C. Eaton & Co., booksellers, have dissolved partnership; M. J. Carr retires.

LOS ANGELES, CAL.—A. Stoll, stationer, has taken J. S. Thayer, Jr., into co-partnership; the style of the firm will hereafter be Stoll & Thayer.

NEWBURGH, N. Y.—Daniel Smith, on the 17th inst., disposed of his entire interest in the book and stationery business to his son, Nathan S. Smith, who will continue the same at the old store, 76 Water Street.

NEW YORK CITY.—J. T. Roberts and E. W. Rolls have formed a co-partnership under the style of Roberts & Rolls, for the purpose of manufacturing, importing and jobbing Christmas novelties and holiday souvenirs. They are located for the present at 331 Fourth Avenue.

NEW YORK CITY.—R. W. Shoppell, the well-known dealer in woodcuts, electrotypes, book plates, and general printing and publishing material, has removed to No. 26 Beekman Street.

PHILADELPHIA, PA.—Nelson S. Quiney has sold out his stock and business to H. B. Garner, formerly with Smith, English & Co. Mr. Garner will continue the business at the old stand, 710 Arch St., under the name of "The Theological Book-store." Mr. Quiney, whose health compels him to seek a more favorable climate in the West, will go to St. Paul, Minn.

PORTLAND, IND.—C. M. Kimbrough & Bro., booksellers, have sold out.

RICHMOND, VA.—The firm of J. A. Yancey & Co., booksellers and stationers, have dissolved co-partnership; Yancey, Waddy & Co. succeed.

TEHAMA, CAL.—F. P. Kelley, stationer, has sold out to E. F. Wade.

JOURNALISTIC NOTES.

The Criterion is the title of a bright family journal published every week at St. Louis, Mo.

MR. GASTON L. FEUARDENT, resting a moment from his pursuit of Gen. di Cesnola, contributes to *The Critic* of July 29 a report of a conversation held years ago with Jean François Millet, in which the great painter of scenes from peasant life expressed his views freely on the subject of "Nature in Art."

THE *Bibliographie belge* is a new book trade journal, which promises to be to Belgium what the *Bibliographie de la France* is to France. We are indebted for this bit of news to the *Bibliografia italiana*, which also informs us that the house of Gaspar, of Madrid, has just issued the first number of a Spanish book trade journal, under the title of *La Libreria, propaganda literaria universal.*

PERSONAL NOTES.

MR. LOCKWOOD, of Lockwood, Brooks & Co., sailed from New York, July 11, in the ship *Rosalind Castle*, for Europe. The trip is partly to restore the health of his wife, who accompanies him, and partly to visit London on business.

LITERARY AND TRADE NOTES.

THE second edition of "The Revolt of Man," which appeared anonymously in the *Leisure Hour* series, will bear the author's name: Walter Besant.

J. H. VAIL & Co. will issue early in September C. Heitzmann's "Histology," with numerous original illustrations. It will be bound in cloth and half russia.

ROBERTS BROS. will issue shortly a collection of Mr. Phil. Robinson's delightful sketches of nature and of human oddities, under the title of "Under the Sun."

A. K. BUTTS, New York, will publish in August a work entitled "Spiritual or Magnetic Forces," by Dr. Charles Holland, author of "Pre-Adamite Races," etc.

THE Tenth Cincinnati Industrial Exposition opens this year September 6, and closes October 7. Department D, Class 54, is given to books, stationery, printing, lithography, binding, etc.

GEYER'S "Directory of the American Paper Trade" has just been issued. It is in the shape of a supplement to *Geyer's Stationer*, and contains lists of paper mills in the U. S. and Canada, and lists of manufacturers and dealers in paper, paper stock and supplies.

REES WELSH & Co. have now ready the new edition of Walt Whitman's "Leaves of Grass." The publishers announce that their first edition was sold before publication, and ask the indulgence of the trade for a week or so, when they hope to be able to meet all demands.

J. W. BOUTON will receive subscriptions to the limited edition (500 copies) of Ferdinand Ongania's continuation of Kreutz's "La Basilica di San Marco in Venezia." It will be issued in parts, and will not be completed till 1884. The cost will not be far from $160.

MR. D. R. LOCKE is about to be sent to China, Japan, and other sunrise lands and islands by the Toledo *Blade* Publishing Company in the interests of their journal. The result of the explorations therein of his *alter ego*, Petroleum V. Nasby, will be constructed into a volume and published by subscription.

THE "Rossetti Shakspeare," written chiefly by Arthur Gilman, has been as much in demand by the ordinary public as by savants; it is finely published in a library edition, uniform with that of Longfellow and Whittier. Mr. Gilman's literary reputation brings about as speedy sales of classic lore as those of light literature.

T. B. PETERSON & BROS. have in press among others, "A Woman's Perils: or, Driven from Home," a novel of Southern life, by Mrs. James C. Cook, of Columbus, Ga.; Zola's new novel, "The Mysteries of Marseilles;" Emmanuel Gonzales' new sensational novel, "Russian Princess;" and Henry Greville's latest novel, "Sylvia's Betrothed."

M. THOMAS & SONS, auctioneers, Philadelphia, were burned out on July 2. This house is closely associated with the trade; for, years ago, the trade sales were held in their rooms, and they had on file many of the records of sales which they kept as mementos of old times. All were destroyed in the fire, They are temporarily located at 6th and Chestnut Streets.

G. W. HARLAN & Co., of New York, will shortly begin the publication of a series of novels under the title *Kaaterskill Series*. They will be bound handsomely in cloth, at the uniform rate of $1 each. The initial volume will be "A Fair Philosopher," to be followed by "A Modern Hagar," both from the pens of two leading novelists. This firm have in press several unique books for the holidays.

Two books are having a good sale and creating a literary stir, even in stagnant July—"Natural Religion," by J. R. Seeley, author of "Ecce Homo," which is full of strong, original thought, and the "Marquis of Carabas," by Harriet Prescott Spofford, written in the charming style which made the author's earlier books an event in literary history. This already has made a fine reputation independent of the fame of the unique and brilliant authoress.

EDWIN T. FREEDLEY and Dr. F. V. Van Artsdalen, Box 2056, Philadelphia, announce that they have in preparation "A Biographical Dictionary of Notable American Contemporaries; or, Men of the Time." The work was begun

by the late Charles Robson, who had felt the need of such a book during his experience as a journalist. The editors request co-operation, and make their purpose and wishes known in a circular, which they mail to any one who desires it.

MR. W. F. POOLE'S report on the progress of library architecture, made to the American Library Association at Cincinnati in May, has been printed in pamphlet form. "It is outspoken," says *The Nation*, "in condemnation of the library building begun in Baltimore by Mr. Enoch Pratt for his noble foundation. The architect had taken the advice of no practical librarian, and had read none of the recent debates and papers on library construction."

HARPER & BROS. have in preparation a unique holiday volume which will be entitled "Harpers' Christmas Pictures and Papers Done by the Tile Club and its Literary Friends." It is to have a page double the size of that of *Harper's Weekly* (a single engraving of a picture by Elihu Vedder, which is being executed for it by Cole, is thirty-three inches by twenty-one in size), and will contain contributions from the most distinguished English and American writers.

JAMES R. OSGOOD & Co. have imported a limited edition of Professor von Shiefner's "Tibetan Tales"—specimens of the folk-lore of Central Asia, collected from several volumes of the "Memoirs" of the Academy of St. Petersburg. The work has been translated into English by W. R. S. Ralston, who is himself an authority in folk-lore. Messrs. Osgood, encouraged by the demand for Miss Edith Simcox's "Episodes in the Lives of Men, Women and Lovers," have printed an American edition.

HALL & WHITING, Boston, will issue in September a volume of "Nursery Stories in Prose and Rhyme." It is intended to be a holiday volume and is already receiving orders to an amount that looks promising. It is profusely and well illustrated, and contains a great variety of pleasing, intelligible stories for the readers for whom it is intended. An excellent feature is the songs set to music, rendering the publication of permanent practical value as a good book for home, or kindergarten schools.

SOULE & BUGBEE, Boston, have just issued "A Concise Treatise on the Principles of Equity Pleading, with Precedents," by Franklin Fiske Heard. The author's aim has been to give a concise exposition of the principles and general rules of equity pleading as it obtains at the present day. It is an elementary treatise, intended for the information of students and of young and experienced pleaders. The volume, like all the works thus far issued by this house, is a substantial and handsome one in its get-up.

MISS M. C. BROWN, formerly of the University Press, Cambridge, desires to call the attention of the trade and others to the fact that she has opened an office for the preparation of MS. for the press. Special attention will be given to the preparation of the copy of scientific and educational treatises, and of historical and genealogical works published by societies or individuals. She also undertakes to translate books from the French. Miss Brown has had large experience with this class of literary work, and has acquired as proof-reader a thorough knowledge of its practical details.

P. BLAKISTON, SON & Co., Philadelphia, have just completed arrangements making them sole agents for the new "*Medical Register* Directory of the Practitioners of Medicine in the City and County of Philadelphia." The work is compiled by Samuel B. Hoppin, M.D., from the official register in the office of the prothonotary of the Court of Common Pleas, Philadelphia. All schools of medicine are given, and also the names of all persons practising medicine without diplomas, but registering under the act. The book is now ready, and will be supplied to the trade as well as to subscribers. The list price has been fixed at $1.

N. TIBBALS & SONS announce a new edition of The Holy Bible, in six octavo volumes, containing "the Old and New Testaments (authorized translation), including the marginal readings and parallel texts, with a Commentary by Adam Clark, LL.D., revised and corrected by the author; with prefatory notices to each book and numerous additional notes, embodying the results of recent researches in the Holy Land, and bringing the work up to the standard of Biblical criticism." It will also contain an account of the revision of the New Testament, by the Rev. Thornley Smith. They have also in press a volume entitled "Jaira's Victory; or, Through Love to Light."

TUTTLE & Co. solicit early orders for their new Christmas novelty, "Santa Claus Souvenir," prepared under the supervision of Mrs. Julia C. R. Dorr. The contributions are from well-known poets, and the souvenir is cut in the shape of a Santa Claus, lithographed in bright colors and embossed. It will doubtless be both seasonable and salable. Messrs. Tuttle & Co. have been awarded a larger proportion of the State printing than was at first stated. Their contract includes the printing of the laws and journals of the Senate and House for the coming session, the several State officers' reports, and the furnishing of all printed blanks for use by the State officers and in the various departments.

PORTER & COATES have in preparation for early publication, "England, Picturesque and Descriptive," by Joel Cook, author of "A Holiday Tour in Europe," etc., with 487 finely executed engravings, illustrating the stately homes and the most famous and attractive places, as also the historic scenes and rural life of "Merrie England." Mr. Cook is the American correspondent of the *London Times*, and is also connected with the newspaper press of this country. Not only is he known as one of the most popular writers of the day, but in his capacity as an editor he has travelled extensively throughout England, and has visited and is well acquainted with the subjects which he so graphically describes.

CASSELL, PETTER, GALPIN & Co. have in press for early issue a volume by Simon Sterne, of the N. Y. bar, devoted to the "Constitutional History and Political Development of the United States," an elaborate illustrated edition of Cary's translation of Dante's "Inferno;" a choice selection of readings, entitled "Sunday Musings;" Gordon Stable's "Wild Adventures in Wild Places;" a charming and fanciful book for children, "A Moonbeam Tangle," by Sidney Shadbolt; "The Harmony of the Bible with Science," by Samuel Kinne; "Living Pages from Many Ages," by Mary Heild;

"Little Folks' Picture Alphabet Book," illustrated by Wilson De Meza, and "Little Thistledown," an illustrated book for children.

J. B. LIPPINCOTT & Co. have just published a charming little volume, entitled "Sparkling Jewels," a 64mo, uniform with "Gold Dust." It is a collection of 160 extracts from the writings of some of the best evangelical authors. They have also published "Marlitt's Novels," translated by Mrs. A. L. Wister (8 vols.); "German Novels," translated by Mrs. A. L. Wister (11 vols.); Mrs. Forrester's novels (7 vols.), "The Duchess Novels" (6 vols.), "Every Reader's Reference Library" (4 vols.), all bound in uniform style and color and in a box. They have nearly ready many specialties in sets, in full russia bindings, with gilt edges, and enclosed in a neat russia case, with strong clasp—notably Goethe, Schiller, Strickland, Prescott, Shakespeare, Thackeray, and Tennyson.

MACMILLAN & Co. will have ready shortly in the *Golden Treasury* series Professor Colvin's volume of selections from Landor. It will include examples of Landor's work both in verse and prose, and will consist of three parts, besides preface and notes. The first part will contain selections from Landor's more impassioned and imaginative work, whether in the form of dialogue or narrative, including a number of the shorter "Imaginary Conversations" and some of the "Hellenics." The second part will consist of shorter discursive extracts and aphorisms, taken chiefly from the longer "Imaginary Conversations," and arranged according to their subject-matter; and the third of a collection of Landor's personal and autobiographical utterances, principally in verse.

D. LOTHROP & Co. will issue late in August "The Kingdom of Home," a volume of poems selected and arranged by Arthur Gilman, and illustrated with carefully executed engravings, albertypes, etc.; "Merry Thoughts," by Miss L. B. Humphrey and M. Jacques, with illustrations in color; "Happy Days of Childhood," a young people's annual, comprising well-selected stories by American authors, and fully illustrated; "Best of Good Company," an illustrated volume containing eight stories by American authors; a book of large-type stories for the little ones, to be called "The Children's Hour;" a collection by Pansy of "Stories for Boys and Girls," and a new volume in the popular V. I. F. series, "My Girls," by Lyon A. Churchill. They will also soon have ready "Babyland for 1882."

THE INTERNATIONAL NEWS Co., N. Y., has sent us the first parts of two valuable German works, for which they are prepared to take subscriptions. The one is a chromo edition of Brehm's "Thierleben," which will comprise 140 parts with 170 colored plates, at 35 cents per part; the other is a new edition of Ritter's "Geographisch-statistisches Lexikon," which will be completed in 33 parts at 22 cents per part. They have also been appointed the agents for the United States of *Something to Read:* "a journal for single and married everywhere," edited and published by Edwin J. Brett, of London. They have also made arrangements to issue in this country a neat handy volume of selections from the "Demokritos; oder hinterlassene Papiere eines lachenden Philosophen," by Karl Julius Weber. The "Demokritos"—a very storehouse of anecdotes and literary information, exhausting a large number of various subjects—deserves to be better known to English readers, and we hope that this little volume will serve as an introduction for many to the complete work.

HOUGHTON, MIFFLIN & Co. have in preparation two beautiful illuminated calendars for 1883, to be called the "Longfellow Calendar" and the "Emerson Calendar," both of which will have appropriate selections for each day of the year from the works of the respective authors. They have also in preparation a new and elegant edition of Hawthorne's complete works, printed from new plates with the greatest care, and richly, but simply bound. It will certainly be the best edition ever issued of Hawthorne's works. The first volume will contain a steel portrait of Hawthorne, taken from a photograph in possession of the family. They also announce the early issue of a supplementary volume to Knight's Mechanical Dictionary, to cover the advance made in every department of mechanic arts during the five years that have elapsed since the conclusion of the dictionary in 1877. This advance has been so striking in almost every department of mechanical invention and ingenuity, that a special value will attach to this new volume and insure its ready welcome. The supplementary volume will be a subscription-book, as was the original work.

W. H. ALLEN & Co., London, will shortly issue the translation of Fräulein Lina Ramann's "Life of Liszt," which has attracted considerable attention in German.

MARTINUS NIJHOFF, of the Hague, announces the publication, in seventy-two parts, of a "Middelnederlandsch Woordenboek," by the late E. Verwijs and J. Verdam.

THE series of papers now appearing in the *Antiquarian Magazine* under the title of "The History of Gilds," by Mr. Cornelius Walford, will be reproduced in a volume.

KEGAN PAUL, TRENCH & Co. have published the series of discourses by Père Didon on "Science without God," which have been translated into English by Miss Rosa Conder.

DR. BERNHARD WEISS, professor at Berlin, has just published the first volume of a new "Leben Jesu," which claims to be at once critical and in accordance with traditional views of the person of Christ.

ELLIOT STOCK, London, announces "The History of the Civil War in Hampshire, and the Story of Basing House," by the Rev. G. N. Godwin, as nearly ready for publication. He will issue very shortly an essay by William Tirebuck on Dante Gabriel Rossetti's work and influence.

REEVES & TURNER, London, will issue shortly a volume entitled "The Æsthetic Movement in England," by Walter Hamilton, author of "The Poets-Laureate of England" and other works. The book will throw considerable light upon a curious chapter of nineteenth century life and literature, and will contain chapters on "The Pre-Raphaelites and the *Germ*," "John Ruskin and the Critics," "The Grosvenor Gallery and Æsthetic Culture," "Robert Buchanan and the Fleshly School of Poetry," "Patience," "The

Colonel," "Mr. Oscar Wilde: his Poems and Lectures," and "What the Æsthetic Movement has Achieved in Art, Poetry, Music and Decoration."

THE Rev. Henry Lansdell, the author of "Through Siberia," recently published by Houghton, Mifflin & Co., is about to set out on a journey through Russian Central Asia. His route will lie across European Russia, and then by way of Tobolsk, Omsk, Semipolatinsk, Tashkent, and Samarcand, whence he proposes to proceed through Bokhara and Khiva to the Caspian. This route leads through a most interesting country, of which very little is known, and a remarkable volume may be expected as the outcome of the journey.

B. QUARITCH will publish in five octavo volumes a memorial edition of the works of Thomas Bewick, produced at Newcastle, by the special desire of Miss Bewick. It is to be the work of a Newcastle press—in fact, produced in Bewick's own house—and printed on paper made at a local mill, with impressions from the original wood-blocks with which his "Birds," "Quadrupeds," and "Æsop's Fables" were illustrated. Only 650 copies will be struck off.

BOOKS WANTED.

Under the heading "Books Wanted," subscribers are entitled to a free insertion of five lines, exclusive of address, in each issue. Repeated matter, however, must be charged for at the rate of 10 cents per line.

A. G., BOX 943, N. Y.

Theory and Practice of Medicine (Centennial Practice), by John Buchanan, M.D. Phila., 1876.

CHARLES ALLYN, NEW LONDON, CONN.

Harper's Weekly, 1861, '63, '64, '66.

BRENTANO BROS., 5 UNION SQ., N. Y.

From Dawn to Noon.
Hohenstein, by Spielhagen.
Bell's New Track in North America, by Wm. Bell.
Miller's Detail of Drawing.
Broken Toys.

BRIDGMAN & CHILDS, NORTHAMPTON, MASS.

Works of Lord Bolingbroke, 4 v.
Martin's France, 3 v.
Holland House.
Lamartine's Turkey, v. 2 and 3.
Correspondence of George Sand.
Boys of 61, Coffin.
Chapin, Genealogy.
Ornamental Trees for Mass. Plantations.
Whitney's Yosemite Views, 4°. cl.

HENRY D. CHAPIN, MADISON & DEARBORN STS., CHICAGO.

Harper's Magazine, v. 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 33, 34, 54, 56, 57, 58, 59, 60, 61; unbound, clean and perfect. Name your price.
Harper's Weekly for 1865, bound, publishers' binding. Name your price.
Oak Opening, Chain Bearer, Afloat and Ashore, Miles Wallingford, Heidenmauer. } Cooper, Darley Illust., Townsend, 1859–'60.

ROBT. CLARKE & CO., CINCINNATI, O.

Harper's Young People, nos. 14, 21, 22, 23, 26, 40, 49.
Romance of Yachting, by J. C. Hart. Harper, 1848.
American Journal of Pharmacy, v. 1, 2, 3, 7, 1829, '30, '31, '35.

H. T. CLAUDER, BETHLEHEM, PA.

Baird's College Fraternities.
Poe's Prose Tales, Widdleton's ch. ed., 1st ser.

THOS. W. DURSTON & CO., SYRACUSE, N. Y.

Dr. Ranny, Life of Cunningham.

F. E. GRANT, 678 BROADWAY, N. Y.

The Earth a Comet, by a Cometite.

GREGORY & WHITE, PROVIDENCE, R. I.

McLaren's Sermons, 4th and 5th ser.
Trotter's Hist. of India.
Virchow's Cellular Pathology.
Vanity Fair, 2-v. ed., green cl. Estes & Lauriat.
V. 1 and 3 *Harper's Magazine*, in numbers.
Mrs. Ferrier's Novels, 8°. ed., large type.

JANSEN, MCCLURG & CO., CHICAGO, ILL.

Curtis, History Constitution, 2 v.
V. 6 Bancroft's U. S., 8°.
Upham's Fremont.
Drake's Historic Fields of Middlesex, Osgood's $5 ed.
Abelard and Heloise, Letters.

ROBERT M. LINDSAY, 828 WALNUT ST., PHILA.

Draper's History of the Civil War in America.
Sprague's Origin, Progress, and Conclusion of the Florida War. 8°. London, 1848.
Stork's Description of East Florida, etc., 4°. 1769.
— Account of East Florida, etc., 8°. 1766.
Discovery and Conquest of Terra Florida, etc. Hakluyt Society, 1851.
Case of the Inhabitants of East Florida, etc., 8°. 1784.
Relation of the Invasion and Conquest of Florida by the Spaniards under De Soto, 1686.
Latour's Historical Memoir of the War in West Florida, 2 v., 8°. 1816.
Napier's Peninsular War, v. 1, Phila. ed., 1842.
Quotations, with lowest net prices, of any books on Florida, will be gladly received.

S. A. MAXWELL & CO., CHICAGO, ILL.

Allison's History of Europe, 2d ser.
Life of Hannah More.
Memoirs Aaron Burr. } Harper's editions.
Essay on Ground and Reason of Capital Punishment.
Defence of Capital Punishment.

C. C. MORSE & SON, HAVERHILL, MASS.

Cooking and Housekeeping, Reeve.
La Maison Rustique des Dames.
Haverhill, Mass., History of Mirick, 1834.
Incidental Poems, Robt. Dinsmore.
Perry's Historical Discourse. Bradford, Mass.
Dodge, " " Haverhill, 1821.
Thackeray, Rose and Ring.
Ann S. Stevens' Novels.
Southworth's "

PARET & WHITTINGTON, WASHINGTON, D. C.

Reign of Bourgeois, by Ik. Marvel, pub. by Baker & Scribner, 1851.

A. D. F. RANDOLPH & CO., 900 BROADWAY, N. Y.

Dr. Ogle's translation of Kerner's "Flowers and their Unbidden Guests."
Bancroft's Hist. U. S., v. 8, 9 and 10.
Bryant's Hist. U. S., v. 2.
Queer Bonnets, by Mrs. L. C. Tuthill.
Living Thoughts of Leading Thinkers, by J. P. Linn.

ST. LOUIS (MO.) NEWS CO.

St. Nicholas, v. 1, 2, 3.
Harper's Bazar, complete set.
Scribner's Monthly, complete set, in numbers.
Harper's Magazine, complete set, in numbers.

E. STEIGER & CO., 25 PARK PLACE, N. Y.

The American Law Review, v. 1 to 8, 11 and after.
Swinburne, Siena.

A. WILLIAMS & CO., 283 WASHINGTON ST., BOSTON, MASS.

Hymns for Mothers and Children, v. 1, green cloth. Boston.
Kroeger's Minnesingers.
Arthur on Names. New York, 1857.

REES WELSH & CO., 23 S. 9TH ST., PHILA.

Precaution, by Cooper, *Townsend's ed.*, cl.

WOLCOTT & GREENWAY, SYRACUSE, N. Y.

Harper's Weekly, from 1861 to 1865, incl.; also Jan. 1, 1861, to June 21, 1862, incl.; June 3, 1863; and from Oct. 10, 1863, to Dec. 31, 1864, incl.
Ruskin's Works, complete, second-hand or shop-worn, with or without plates.
Stedman's History of the American War.
Harper's Magazine, complete, bound or unbound.
Dry Goods—works on their manufacture and sale.

CHAS. L. WOODWARD, 78 NASSAU ST., N. Y.

Penny Magazine, v. for 1840.
North American Review, odd numbers.

BOOKS FOR SALE.

W. A. WEAVER, FREEPORT, PA.

Harper's Weekly, v. 1 to 11, 5 v., bound.
Harper's Bazar, v. 1 to 10.
Leslie's Illustrated, v. 32 to 53.
Scientific American, v. 26, 30–36, 40 and 42.
Scientific Am. Supplement, 1876.
Manufacturer and Builder, v. 1 to 7.
American Builder, 1873 to '76.
Leslie's Illustrated, v. 5 and 6 (1858), bound.
Country Gentleman, 1870 to '81.
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BACK NUMBERS Magazines, Reviews, books published in parts, out-of-print books, books in foreign languages (Oriental, etc., etc.), odd and out-of-the-way books, books that have been searched for without success. Pamphlets, Reports, Medical Journals, both American and Foreign, etc., etc. Pick-up orders solicited. A. S. CLARK, 21 Barclay Street, New York.

WE WANT every bookseller in the United States to send us a list of the School or College Text-books they use, either NEW OR SECOND-HAND. We have in quantities almost every current school-book published, at prices lower than any jobbing house in the United States.

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The undersigned would respectfully inform Publishers, Authors, Manufacturers, Tradesmen, and all others in want of Illustrations, that he will make a specialty of supplying Electrotypes of Engravings from foreign and home markets, on the most favorable terms. Correspondence solicited.

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COPYRIGHT NOTICES.

BE IT KNOWN: That on the 21st day of June, 1882, the copyright of a book entitled "The Boat Club; or, The Bunkers of Rippleton, a Tale for Boys," by Oliver Optic, was renewed for the further term of fourteen years from October 5th, 1882, by the entry of the title thereof in the office of the Librarian of Congress, at Washington, D. C., by William T. Adams.

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Their Wedding Journey.

By W. D. HOWELLS.

Summer Edition. Paper cover, 50 cents.

A new edition of this delightful summer novel, which is a charming combination of story and travel from Boston and New York, up the Hudson, to Niagara Falls, and down the St. Lawrence to Quebec. It contains several illustrations, and is bound in tasteful paper covers, especially for summer reading on railway and steamer, at the seashore, among the mountains, and in the country.

A similar edition of

A Chance Acquaintance,

By W. D. HOWELLS.

will follow shortly.

This is a continuation of "Their Wedding Journey," and combines—in Mr. Howells' most engaging manner—the development of a love story with descriptions of a trip up the Saguenay River, of some of the most curious buildings and scenes in and around Quebec, a picnic at Château-Bigot, etc. Of this story the Boston *Advertiser* said: "One can hardly overpraise the charm and grace with which Mr. Howells has invested the 'acquaintance,' and the exquisite delicacy with which he has treated the love into which it ripened."

Two Hard Cases.

By W. W. GODDING, M.D., Superintendent of the Government Hospital for the Insane, Washington, D. C. 1 vol., 18mo, $1.

One of the "two hard cases" is Guiteau, and Dr. Godding's discussion of his abnormal state of mind is not only very interesting, but, from his large experience and observation, is peculiarly valuable. The other "hard case" is less known, but the account of it is remarkably engaging.

The American Kriegsspiel.

A Game for practising the Art of War upon a Topographical Map. By W. R. LIVERMORE, Captain Corps of Engineers, U. S. Army. Manual, 12mo, $2. Tables and Plates, small folio, $3. The two together, $5.

This is "a device by means of which military operations are represented upon a map, the troops being indicated by movable blocks. The movements are made, and the losses and other results of the conflict are determined, in accordance with established rules, which are designed to conform as nearly as possible to the conditions of actual warfare." Capt. Chas. W. Raymond, of the Corps of Engineers, U. S. Army, in a paper on "Kreigsspiel," read before the U. S. Military Service Institute at West Point, February 17, 1881, said: "My conclusion is that Capt. Livermore's system is greatly superior to any other yet devised; and indeed is the only one offering any hope of success in the solution of the problem of Detachment Kriegsspiel."

Sets of Apparatus for the practice of Kriegsspiel will be furnished at prices ranging from $10 to $50.

History of the Twenty-first Regiment of Massachusetts Volunteers

In the War for the Preservation of the Union, 1861–1865; with Statistics of the War and of Rebel Prisons. By CHARLES F. WALCOTT, Captain in the Regiment; Colonel Sixty-first Regiment, Massachusetts Volunteers; Brevet Brigadier-General U. S. Volunteers; Member of the Military Historical Society of Massachusetts. Illustrated with Portraits and Maps. 1 vol., 8vo, $4.

This history of one of the most famous Massachusetts Regiments has been prepared with great care and research. To the surviving members of that Regiment and to their families it will be of the highest interest; and to all who bore a part in the great struggle, and to all who wish to gain all accessible information concerning it, this book will be both valuable and engaging.

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"Not a day passes that we do not consult it many times."—A. D. F. RANDOLPH & CO.

THE

Publishers' Trade-List Annual

For 1882 *(Tenth Year)*

WILL BE A LARGE OCTAVO OF ABOUT 2000 PAGES, CONTAINING, AS USUAL:

The Publishers' Trade-Lists for 1882. These are the latest Catalogues of American Publishers, arranged alphabetically by the names of the publishers.

The Educational Catalogue for 1882 (thirteenth year). This Catalogue, which is used by the entire trade and educational interest as the most complete and reliable reference-list of School-Books, is prepared on the same plan as last year, viz.: (1) arrangement on the "dictionary plan," combining a Finding-List for the trade and a Subject Catalogue for the use of schools; (2) Trade-list or wholesale price, and mailing or retail price, in parallel columns.

THE ADDITIONAL REFERENCE FEATURES, THIS YEAR, WILL BE

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Complete Index to the Books of the Year. In order to facilitate reference to the above list, it will be accompanied by a full index by which every book on record can be found, whether it is looked for under *author, title,* or *subject.* Numerous cross-references will also be added to facilitate the finding of books on similar subjects.

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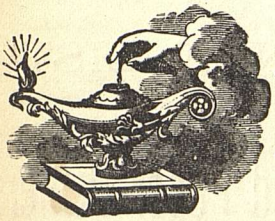

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